#### **OPIH FRANCE**

Société à responsabilité limitée au capital de 1 330 000 euros 11-15 Quai Dion Bouton 92800 Puteaux

# STATUTORY AUDITOR'S REPORT ON THE FINANCIAL STATEMENTS

For the year ended 31 March 2016

19 May 2016

This is a free translation into English of the statutory auditors' report issued in the French language and is provided solely for the convenience of English speaking readers. The statutory auditors' report includes information specifically required by French law in all audit reports, whether qualified or not, and this is presented below the opinion on the financial statements. This information includes an explanatory paragraph discussing the auditors' assessments of certain significant accounting and auditing matters. These assessments were considered for the purpose of issuing an audit opinion on the financial statements taken as a whole and not to provide separate assurance on individual account captions or on information taken outside of the financial statements.

This report should be read in conjunction with, and construed in accordance with, French law and professional auditing standards applicable in France.

#### **OPIH FRANCE**

For the year ended 31 March 2016

Statutory auditor's report on the financial statements

In compliance with the assignment entrusted to us by your general meeting, we hereby report to you, for the year ended 31 March 2016, on:

- the audit of the accompanying financial statements OPIH FRANCE;
- the justification of our assessments;
- the specific verifications and information required by law.

These financial statements have been approved by the Director. Our role is to express an opinion on these financial statements based on our audit.

#### 1. Opinion on the financial statements

We conducted our audit in accordance with professional standards applicable in France. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit involves performing procedures, using sampling techniques or other methods of selection, to obtain audit evidence about the amounts and disclosures in the financial statements. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made, as well as the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

In our opinion, the financial statements give a true and fair view of the financial position and assets and liabilities of Company, as of 31 March 2016, and of the results of its operations for the year then ended in accordance with the accounting rules and principles applicable in France.

OPIH France
Free translation of Statutory Auditor's
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#### 2. Justification of our assessments

In accordance with the requirements of article L.823-9 of the French Commercial Code relating to the justification of our assessments, we hereby inform you that our assessments covered the appropriateness of the accounting policies applied in addition to the reasonableness of the material estimates used.

These assessments were made as part of our audit of the financial statements taken as a whole, and therefore contributed to the opinion we formed which is expressed in the first part of this report.

#### 3. Specific verifications and information

We have also performed, in accordance with professional standards applicable in France, the specific verifications required by French law.

We have no matters to report as to the fair presentation and the consistency with the financial statements of the information given in the management report of the President, and in the documents addressed to shareholders with respect to the financial position and the financial statements.

Paris, 19 May 2016

The statutory auditor,

BDO France Léger & associés 113 rue de l'Université 75007 Paris, France

French original signed by Eric Picarle *Partner* 

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### **Statement**

Statement expressed in Euros

In connection with the assignment relating to the **Presentation of the annual financial statements** of **OPIH FRANCE**, for the period covering **01/04/2015** to **31/03/2016**, and in accordance with the terms of reference of our engagement letter and our agreements, we, the Chartered Accountancy firm SOGECC, have carried out the checks as defined by the Institute of Chartered Accountants.

The Annual Financial Statements enclosed show the following:

Balance sheet total: 3,060,407 Euros

**Turnover: 4,670,985** Euros

Net income: 47,785 Euros

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# FINANCIAL STATEMENTS TO 31/03/2016

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#### **Balance sheet assets**

			31/03/2015		
	Statement expressed in <b>Euros</b>	Gross	Amort. and Deprec.	Net	Net
Cap	tal subscribed uncalled (I)				
	INTANGIBLE ASSETS  Preliminary costs  Development costs  Licences, patents and similar rights  Goodwill (1)  Other intangible assets  Advances and prepayments	499	499		
FIXED ASSETS	TANGIBLE ASSETS Lands Buildings Technical installations, indus. equip. &. tools Other tangible assets Fixed assets in progress Advances and prepayments  FINANCIAL ASSETS (2) Investments in associates valued by the equity method Other equity interests Receivables from associates Other fixed investments Loans Other financial assets	50,975 123,150	46,727 123,150	4,248	2,735
	TOTAL (II)	174,624	170,376	4,248	2,736
RRENT ASSETS	STOCK AND WORK IN PROGRESS Raw materials & supplies Work in progress for production of goods Work in progress for production of services Intermediate and finished products Goods Advances and Prepayments paid on orders				
CURREN	RECEIVABLES (3) Trade receivables and related accounts Other receivables Capital subscribed and called up, unpaid Investment securities Cash Prepayments	305,023 2,691,118 58,560 1,458		305,023 2,691,118 58,560 1,458	364,793 2,809,484 282,770 10,227
ALS	TOTAL (III)	3,056,159		3,056,159	3,467,274
ACCRUALS	Loan issuance cost to be spread (IV) (IV) Premiums on the redemption of debentures (V) Unrealised exchange difference (VI)	3,030,139		3,030,139	3,401,214
	TOTAL ASSETS	3,230,784	170,376	3,060,407	3,470,010

- including leasehold right
   including financial assets of less than one year
   including receivables of more than one year

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### **Balance sheet liabilities**

	Statement expressed in <b>Euros</b>	31/03/2016	31/03/2015
	Total share capital	1,330,000	1,330,000
	Issue, merger, acquisition and such premiums Differences arising on revaluation		
	Differences arising on revaluation		
	RESERVES	7 970	7 970
ves	Legal reserve Statutory or contractual reserves	7,879 230,250	7,879 230,250
ser	Regulated reserves		
d Re	Other reserves	1,057	1,057
Capital and Reserves	Balance brought forward	(679,850)	(693,292)
Capi	Profit/loss for the year	47,785	13,443
	Investment subsidies		
	Regulated provisions		
	Total capital and reserves	937,121	889,336
Other capital and reserves	Income from issues of participating shares Conditional advances		
her c	Conditional advances		
Ot	Total other capital and reserves		
S	Provisions for risks	395,908	652,908
Provisions	Provisions for charges	627,681	639,888
Pro	Total provisions	1,023,589	1,292,796
	FINANCIAL DEBTS		
	Convertible debenture loans Other debenture loans		
	Loans and debts from credit institutions (2)		
	Other loans and financial debts		6,335
ES (1)	Advances and prepayments received on orders in progress		
	OPERATING DEBTS		
PAYABI	Trade negatibles and related accounts	117,880	122,744
$\mathbf{P}_\ell$	Trade payables and related accounts  Tax and social security liabilities	981,817	1,158,602
	OTHER PAYABLES		
	Payables on fixed assets and related accounts		
	Other payables		198
	Prepaid income (1)		
	Total payables	1,099,697	1,287,878
	Unrealised exchange losses		
	TOTAL LIABILITIES	3,060,407	3,470,010
	/loss expressed in cents	47,784,78	13,442.58
	epaid income and expenses of less than one year f which bank facilities and overdrafts, bank credit balance and PCA	1,099,697	1,287,878

	Income statement	31/03/20	16	31/03/20	015
		12 months	% TO	12 months	% TO
	Sale of goods				
	Production sold (Goods)	4			
rh.	Production sold (Services and Works)	4,670,985	100.00	5,210,063	100.00
OPERATING INCOME	Net turnover Production for stock	4,670,985	100.00	5,210,063	100.00
AT ON	Capitalised production costs				
NC NC	Operating subsidies				
	Reversals on provisions and depreciation, transfer of charges	302,297	6.47		
	Other income	3			
	Total operating income	4,973,285	106.47	5 210 062	100.00
	Total operating income	4,973,285	100.47	5,210,063	100.00
	Purchase of goods				
70	Variations in stock				
SE	Purchases of raw materials and other supplies				
EN	Variations in stock	1 052 024		1 202 0 4 4	
XP	Other external purchases and expenses Taxes, duties and similar payments	1,073,824 194,200	22.99 4.16	1,303,044	25.01 5.19
E	Wages and salaries	2,465,252	52.78	270,513 2,379,489	45.67
Ž	Personnel social security charges	1,133,618	24.27	1,189,604	22.83
AT	Owner's personal contributions to social security	,,-		, ,	
OPERATING EXPENSES	Amortisation, depreciation and provisions	36,076	0.77	108,557	2.08
OP	Other expenses	(196)		(6,886)	-0.13
	Total operating expenses	4,902,774	104.96	5,244,321	100.66
	OPERATING PROFIT/LOSS	70,511	1.51	(34,258)	-0.66
FINANCIAL Opera. INCOME comm.	Profit appropriated or loss transferred Loss borne or profit transferred From equity interests (3) From other marketable securities and fixed asset receivables (3) Other interests and similar income (3) Reversal of provisions and depreciation and transfer of charges Exchange gains Net income from the sale of investment securities	44,093	0.94	48,104	0.92
	Total financial income	44,093	0.94	48,104	0.92
FINANCIAL EXPENSES	Amortisation, depreciation and provisions Interests and similar expenses (4) Exchange losses Net expenses from the sale of investment securities	519	0.01	161	
F 되	Total financial expenses	519	0.01	161	
	FINANCIAL PROFIT/LOSS	43,575	0.93	47,943	0.92
	PROFIT/LOSS BEFORE TAX  Total outroordinary income	114,086	2.44	13,685	0.26
	Total extraordinary income Total extraordinary expenses	66,301	1.42	243	
	EXTRAORDINARY PROFIT / LOSS	(66,301)	-1.42	(243)	
	EMPLOYEE PROFIT-SHARING	,			
	TAX ON PROFITS				
	TOTAL INCOME	5,017,378	107.42	5,258,167	100.92
	TOTAL EXPENSES	4,969,593	106.39	5,244,724	100.67
	PROFIT/LOSS FOR THE YEAR	47,785	1.02	13,443	0.26

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# DETAILS OF THE FINANCIAL STATEMENTS TO 31/03/2016

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# **Details of the Assets**

Report expressed in euros	01/04/2015 31/03/2016	12 months	01/04/2014 31/03/2015	12 months	Variations	%
Uncalled subscribed capital		-		-		
TOTAL II - NET fixed assets	4,248,26	0.14	2,735.62	0.08	1,512.64	55.29
Concessions, patents and similar rights						
20510660 Software programs 28050660 Software amort	499.00 (499.00)	0.02 -0.02	499.00 (499.00)	0.01 -0.01		
Other tangible fixed assets	4,247.88	0.14	2,735.24	0.08	1,512.64	55.30
21830600 IT HARDWARE 28183600 DEPREC OFFICE HARDWARE-EXPL	50,975.08 (46,727.20)	1.67 -1.53	46,476.44 (43,741.20)	1.34 -1.26	4,498.64 (2,986.00)	9.68 -6.83
Loans	0.38		0.38			
27430130 LOANS FOR THE CONSTRUCTION EFFORT 29743013 Provision Loans – Const efforts	123,150.38 (123,150.00)	4.02 -4.02	123,150.38 (123,150.00)	3.55 -3.55		
TOTAL III - NET current assets	3,056,159.11	99.86	3,467,274.44	99.92	(411,115.33)	-11.86
Trade receivables and related accounts	305,022.50	9.97	364,793.46	10.51	(59,770.96)	-16.38
41110100 COLLECTIVE THIRD PARTY CUSTOMERS (PRODUCT)	305,022.50	9.97	364,793.46	10.51	(59,770.96)	-16.38
Other receivables	2,691,118.01	87.93	2,809,483.62	80.96	(118,365.61)	-4.21
42110110 PERSONNEL-COMPENSATION OWED 42500200 Financial participation withholding 42541130 PERMANENT ADVANCES (PAYROLL)	5,409.70 3,619.59 32,547.57	0.18 0.12 1.06	15,900.53 31,439.81	0.46 0.91	(10,490.83) 3,619.59 1,107.76	-65.98 3.52
43111200 SOCIAL SECURITY –Day. Allowance BENEFITS 43720130 PROVIDENT FUND INSTITUTIONS – OTHER	3,544.32	0.12	11,232.74 3,070.17	0.32 0.09	(7,688.42) (3,070.17)	-68.45 -100.00
43750131 Advanced provident fund services 44551660 VAT TO BE PAID 44562690 DEDUCTIBLE VAT ON DEBITS-DEDUCTIBLE	220.48	0.01	5,256.09 89,252.00 2,340.72	0.15 2.57 0.07	(5,256.09) (89,252.00) (2,120.24)	-100.00 -100.00 -90.58
44566120 VAT ON DEBITS 44870300 STATUS- ACCRUED INCOME 45100420 Compte courant RPG	9,018.21 35,393.12 2,600,000.00	0.29 1.16 84.96	15,598.44 35,393.12 2,600,000.00	0.45 1.02 74.93	(6,580.23)	-42.19
46720000 OTHER DEBTORS	1,365.02	0.04			1,365.02	
Cash on hand	58,560.42	1.91	282,770.14	8.15	(224,209.72)	-79.29
l i	i		210,485.83	6.07	(161,795.90)	-76.87
51220000 Crédit Lyonnais-OPIH 51221000 HSBC FR76300560002800280029222	48,689.93 9,870.49	1.59 0.32	72,284.31	2.08	(62,413.82)	-86.34
, , , , , , , , , , , , , , , , , , ,	-,		72,284.31 10,227.22		(62,413.82) (8,769.04)	
51221000 HSBC FR76300560002800280029222	9,870.49	0.32	·	2.08		-86.34

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# **Details of the Liabilities**

Report expressed in euros	01/04/2015 31/03/2016	12 months	01/04/2014 31/03/2015	12 months	Variations	%
TOTAL I - Shareholders equity	937,120.88	30.62	889,336.10	25.63	47,784.78	5.37
Corporate or individual capital	1,330,000.00	43.46	1,330,000.00	38.33		
10130100 SUBSCRIBED CAPITAL CALLED PAID	1,330,000.00	43.46	1,330,000.00	38.33		
Legal reserve	7,878.53	0.26	7,878.53	0.23		
10611100 LEGAL RESERVE	7,878.53	0.26	7,878.53	0.23		
Statutory or contractual reserves	230,249.73	7.52	230,249.73	6.64		
10630120 STATUTORY OR CONTRACTUAL RESERVES	230,249.73	7.52	230,249.73	6.64		
Other Reserves	1,057.48	0.03	1,057.48	0.03		
10680300 OTHER SPECIAL RESERVES	1,057.48	0.03	1,057.48	0.03		
Retained earnings	(679,849.64)	-22.21	(693,292.22)	-19.98	13,442.58	1.94
11000100 RETAINED EARNINGS	(679,849.64)	-22.21	(693,292.22)	-19.98	13,442.58	1.94
FINANCIAL YEAR RESULTS	47,784.78	1.56	13,442.58	0.39	34,342.20	255.47
TOTAL II - Other shareholders equity				-		•
TOTAL III – Total provisions	1,023,589.00	33.45	1,292,796.00	37.26	(269,207.00)	-20.82
Provisions for contingencies	395,908.00	12.94	652,908.00	18.82	(257,000.00)	-39.36
15110100 PROV FOR LITIGATION	395,908.00	12.94	652,908.00	18.82	(257,000.00)	-39.36
Provisions for losses	627,681.00	20.51	639,888.00	18.44	(12,207.00)	-1.91
15311120 PROV RETIREMENT BENEFITS	627,681.00	20.51	639,888.00	18.44	(12,207.00)	-1.91
TOTAL IV – Total debts	1,099,697.49	35.93	1,287,877.96	37.11	(188,180.47)	-14.61
Miscellaneous financial loans and debts			6,334.92	0.18	(6,334.92)	-100.00
16610200 <b>EQUITY INVESTMENTS</b> 16886000 <b>INTERESTS INCURRED ON EQUITY INV.</b>			5,935.59 399.33	0.17 0.01	(5,935.59) (399.33)	-100.00 -100.00
Trade creditors and other accounts payable	117,880.24	3.85	122,743.63	3.54	(4,863.39)	-3.96
40100100 THIRD PARTIES – SUPPLIERS COLLECTIVE	32,800.84	1.07	61,806.63	1.78	(29,005.79)	-46.93
40200100 SUPPLIERS COLLECTIVE – GROUP 40810502 SUPPLIER INV NOT RECEIVED	11,642.40 73,437.00	0.38 2.40	60,937.00	1.76	11,642.40 12,500.00	20.51
Tax and social security liabilities	981,817.25	32.08	1,158,601.81	33.39	(176,784.56)	-15.26
42200100 EC OPERATING SUBSIDIARIES	447.38	0.01	446.03	0.01	1.35	0.30
42200110 EC SUBSIDIARIES SOCIAL ACTIONS	4,399.13	0.14	2,007.33	0.06	2,391.80	119.15
42500230 PERSONNEL-SALARY ADVANCES 42700140 Objections	25,897.97 1,760.06	0.85 0.06	23,011,68 3,633.56	0.66 0.10	2,886.29 (1,873.50)	12.54 -51.56
42820140 TOIL PROVISIONS	19,522.31	0.64	19,461.08	0.16	61.23	0.31
42820150 PROVISIONS HOLIDAYS TO BE PAID	54,503.98	1.78	42,385.22	1.22	12,118.76	28.59
42820160 PROVISIONS FOR HOLIDAYS TO BE PAID	205,340.08	6.71	213,993.36	6.17	(8,653.28)	-4.04
42820170 PROVISIONS TEMP SAVINGS A/C	487.86	0.02	485.48	0.01	2.38	0.49
42840200 PROVISIONS FOR PROFIT-SHARING 42868190 PERSONNEL-EXPENSES PAYABLE	17,147.65	0.54	17,147.65	0.49	20 077 70	20.64
42868190 PERSONNEL-EXPENSES PAYABLE 43110100 U.R.S.S.A.F	103,977.79 80,150.67	3.40 2.62	75,000.00 110,518.74	2.16 3.18	28,977.79 (30,368.07)	38.64 -27.48
43710110 MEAL VOUCHERS	2,570.40	0.08	3,746.40	0.11	(1,176.00)	-31.39
43710120 PENSIONS INSTITUTIONS - AURE	29,365.41	0.96	97,035.22	2.80	(67,669.81)	-69.74
43720130 WELFARE INSTITUTIONS - OTH.	30,657.87	1.00	,		30,657.87	
43740150 Mutual Fund	10,313.32	0.34	26,927.52	0.78	(16,614.20)	-61.70
43860220 SOCIAL CHARGES TO BE PAID	7,844.49	0.26	7,329.93	0.21	514.46	7.02
43860221 SOCIAL ORG. – CHARGES TO BE PAID	129,922.22	4.25	128,189.43	3.69	1,732.79	1.35

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# **Details of the Liabilities**

	01/04/2015	12	
	Report expressed in euros	31/03/2016	months
43860222	SOCIAL ORG. – CHARGES TO BE PAID	243.93	0.01
43863240	BUILDING INITIATIVE	13,468.45	0.01
43864250	APPRENTICESHIP TAXES	4,020.20	0.13
43865270	PROFESSIONAL TRAINING	110,469.32	3.61
44571670	TVA COLLECTED ON DEBITS	71,497.76	2.34
44710660	STATUS- BUSINESS TAX	42,809.00	1.40
44760130	Tax on company cars	15,000.00	0.49
Other liabilities	es		
46710220	UNDELIVERED CHEQUE COLLECTION-		
TOTAL BAL	ANCE SHEET LIABILITIES	3,060,407.37	100.00

01/04/2014	12
31/03/2015	months
242.75	0.01
13,795.84	0.40
4,176.69	0.12
108,345.26	3.12
206,833.16	5.96
37,974.00	1.09
15,915.48	0.46
197.60	0.01
	0.01
197.60	0.01
3,470,020.06	100.00

Variations	%
1.10	
1.18	0.49
(327.39)	-2.37
(156.49)	-3.75
2,124.06	1.96
(135,335.40)	-65.43
4,835.00	12.73
(915.48)	-5.75
(197.60)	-100.00
(197.60)	-100.00
(409 602 69)	11.80

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# **Details of the Profit and Loss Statement**

	Report expressed in euros	01/04/2015 31/03/2016	12 months	1/04/2014 1/03/2015	12 months		Variations	%
Total operating income		4,973,284.98	106.47	5,210,063.13	100.00		(236,778.15)	-4.54
Sales of merc	chandise		_		-			
Sold product								
		4 (70 007 10	400.00	F 210 0(2.12	400.00		(520,055,04)	40.05
	tion Services + Works	4,670,985.18	100.00	5,210,063.12	100.00		(539,077.94)	-10.35
Sold product	tion Services FRANCE	4,670,985.18	100.00	5,210,063.12	100.00		(539,077.94)	-10.35
70611100	Global service income group	4,665,386.85	99.88	5,132,320.85	98.51		(466,934.00)	-9.10
70880000	Earnings from related activities	5,598.33	0.12	77,742.27	1.49		(72,143.94)	-92.80
Sales figure r	net amount	4,670,985.18	100.00	5,210,063.12	100.00		(539,077.94)	-10.35
	deprec. & prov., transfers of expenses	302,297.00	6.47				302,297.00	
							,	
78150001	Reversal of prov contingencies & charges	302,297.00	6.47				302,297.00	
Other operat	ting income	2.80		0.01			2.79	N/S
75800000	MISCELLANEOUS OPERATING INCOME	2.80		0.01			2.79	N/S
Total operati		4,902,774.17	104.96	5,244,321.06	100.66		(341,546.89)	-6.51
					100.00			-0.31
Other extern	nal purchases and expenses	1,073,824.03	22.99	1,303,043.73	25.01		(229,219.70)	-17.59
60610018	Vehicle fuel	195,938.42	4.19	195,443.68	3.75		494.74	0.25
60633010	OTHER PETI NON-STORED PURCHASES	8,575.58	0.18	5,565.15	0.11		3,010.43	54.09
61550016	Vehicle upkeep	10,261.68	0.22	24,778.16	0.48		(14,516.48)	-58.59
61560017	Maintenance IT hardware	£7.45£00		283.21	0.01		(283.21)	-100.00
61611011 61810016	LIABILITY INSURANCE PREMIUM	67,156.02 1,015.47	1.44	45,237.90 2,623.31	0.87		21,918.12 (1,607.84)	48.45
61850010	GENERAL DOCUMENTATION CONFERENCE SEMINAR REGISTRATION	1,013.47	0.02	175.00	0.05		(1,007.84)	-61.29
62262010	LEGAL FEES	49,534.57	1.06	47,738.98	0.92		1,795.59	3.76
62262030	Audit fees	13,787.00	0.30	34,523.00	0.66		(20,736.00)	-60.06
62268014	OTHER MISCELLANEOUS FEES	3,408.34	0.07	21,524.80	0.41		(18,116.46)	-84.17
62330017	INTERNAL SEMINARS	12,729.64	0.27	104,088.17	2.00		(91,358.53)	-87.77
62340013	NON-DEC. CLIENTELE GIFTS	3,680.65	0.08	5,129.00	0.10		(1,448.35)	-28.24
62511010	PERSONNEL TRANSPORT EXPENSES	39,964.67	0.86	39,328.86	0.75		635.81	1.62
62512010	PERSONNEL TRANSPORT EXPENSES	27,795.20	0.60	38,284.89	0.73		(10,489.69)	-27.40
62512011	TRANSPORT EXPENSES - BUS/SUBWAY	11,834.14	0.25	9,897.21	0.19		1,936.93	19.57
62512012	TRANSPORT EXPENSES TAXIS	6,123.61	0.13	9,451.79	0.18		(3,328.18)	-35.21
62513011	CAR RENTAL EXPENSES	381,622.61	8.17	395,541.91	7.59		(13,919.30)	-3.52
62514010 62515010	TRAVEL EXPENSES – EXPENSES FOR PERS TRAVELLING COSTS -INDIA	163,138.17	3.49	221,973.72	4.26		(58,835.55)	-26.51
62560010	EXPENSES FOR MISSIONS & RECEPTIONS	32,729.05	0.70	1,000.00 32,365.39	0.02 0.62		(1,000.00) 363.66	-100.00
62570012	OFFICES-MISSIONS AND RECEPTIONS	20,304.94	0.70	27,852.76	0.62		(7,547.82)	1.12 -27.109
62610010	POSTAGE EXPENSES	1,599.46	0.03	1,603.77	0.03		(4.31)	-0.27
62620010	TELEPHONE-FAX-TELECOMMUNICAT	16,723.95	0.36	34,807.05	0.67		(18,083.10)	-51.95
62780140	BANKING FEES-OTHER COMMISS	4,339.83	0.09	2,656.10	0.05	1	1,683.73	63.39
62810011	LEVIES PAID TO ORGANI	317.57	0.01	561.12	0.01		(243.55)	-43.40
62840110	PERSON. RECRUITING EXPENSES	1,068.46	0.02	608.80	0.01		459.66	75.50
Taxes and eq	quivalent payments	194,200.09	4.16	270,513.24	5.19		(76,313.15)	-28.21
63310100	TRANSPORT PAYMENT	44,394.80	0.95	44,971.62	0.86		(576.82)	-1.28
63330300	PARTICIP. VOCATIONAL TRAINING	24,122.35	0.52	35,912.35	0.69		(11,790.00)	-32.83
63340400	PARTICIPATION IN THE CO. EFFORT	10,704.34	0.23	10,820.51	0.21		(116.17)	-1.07
63350500	APPRENTICESHIP TAX PAYMENT	16,175.43	0.35	16,350.97	0.31		(175.54)	-1.07
63511012	PROFESSIONAL TAX	69,564.00	1.49	122,732.67	2.36		(53,168.67)	-43.32
63514000	Tax on company cars	25,904.17	0.55	31,982.12	0.61		(6,077.95)	-19.00
63710017	ORGANIC TAX	3,335.00	0.07	7,743.00	0.15		(4,408.00)	-56.93

# **Details of the Profit and Loss Statement**

Report expressed in euros		<b>01/04/2015</b> 12		01/04/2014	12	l <u></u>		
		31/03/2016	months		31/03/2015	months	Variations	%
Wages and salaries		2,465,252.13	52.78	1	2,379,489,22	45.67	85,762.91	3.60
64110100	SALARIES & WAGES OF BA	1,836,619.27	39.32		1,789,445.86	34.35	47,173.41	2.64
64120150	Paid TOIL	(22,831.08)	-0.49		(22,900.48)	-0.44	69.40	0.30
64120200	Paid holidays taken	15,413.81	0.33		23,357.04	0.45	(7,943.23)	-34.01
64120201	Change on paid holidays expenses prov.	3,465.48	0.07		13,027.16	0.25	(9,561.68)	-73.40
64120231	CET prov. change	2.38			363.20	0.01	(360.82)	-99.34
64120240	TOIL to be taken /TOIL not taken	61.23			29.72		31.51	106.02
64120250	Insecurity bonus	967.85	0.02		(220.00)		1,187.85	539.93
64130300	NETWORK BONUS	398,839.38	8.54		505,957.57	9.71	(107,118.19)	-21.17
64130420	Bonus	33,313.94	0.71		19,500.00	0.37	13,813.94	70.84
61140380	Severance pay	166,720.74	3.57		49,446.91	0.95	117,273.83	237.17
64140400	EXCEPTIONAL ELEMENTS AND ADVAN	31,885.00	0.68				31,885.00	
64190220	Transportation benefits	794.13	0.02	Ш	1,482.24	0.03	(688.11)	-46.42
Personnel soc	cial charges	1,113,617.85	24.27		1,189,603.69	22.83	(55,985.84)	-4.71
64510100	URSSAF LEVIES	671,750.27	14.38		682,577.69	13.10	(10,827.42)	-1.59
64530120	PRO. FUNDS LEVIES	25,703.60	0.55		27,492.80	0.53	(1 789.20)	-6.51
64530130	PENSION FUNDS LEVIES	226,480.87	4.85		222,265.39	4.27	4,215.48	1.90
64540140	ASSEDIC/APEC. LEVIES	98,680.30	2.11		103,857.41	1.99	(5,177.11)	-4.98
64580170	OTHER LEVIES	32,587.58	0.70		36,135.01	0.69	(3,547.43)	-9.82
64590001	Change social ch. on prov	1,732.79	0.04		6,513.56	0.13	(4,780.77)	-73.40
64590002	Change social ch. on other	515.74	0.01		86.46	0.15	429.28	496.51
64720200	OPERATING SUBSIDY C	5,020.25	0.11		4,849.44	0.09	170.81	3.52
64740310	OTHER SOCIAL WORKS	22,591.66	0.48		21,822.68	0.42	768.98	3.52
64750400	Occupational healthcare	2,425.71	0.05		4,051.17	0.08	(1,625.46)	-40.12
64800000	Other personnel expenses	5,415.60	0.12		4,752.72	0.09	662.88	13.95
64810010	Professional development	40,713.48	0.87		75,199.36	1.44	(34,485.88)	-45.86
	expenses on fixed assets	2,986.00	0.06	i	1,759.90	0.03	1,226.10	69.97
68111100	Software amort alloc				134.00		(134.00)	-100.00
68112510	TANGIBLE FIXED ASSETS DEPREC ALLOC - AU	2,986,00	0.06		1,625.90	0.03	1,360.10	83.65
Allocations to	prov. for contingencies and losses	33,090.00	0.71		106,797.00	2.05	(73,707.00)	-69.02
68150000	Allocations to provisions for				77,108.00	1.48	(77,108.00)	-100.00
68150001	Allocations social R&C provisions	33,090.00	0.71		29,689.00	0.57	3,401.00	-100.00 11.46
		·	0.71	! ! 1 !	,			
Other day-to-	-day management expenses	(195.93)			(6,885.72)	-0.13	6,689.79	97.15
65800000	CO. MGMT MISCELLANEOUS EXPENSES	(195.93)			(6,885.72)	-0.13	6,689.79	97.15
<b>OPERATINO</b>	GINCOME	70,510.81	1.51		(34,257.93)	-0.66	104,768.74	305.82
Total of finar	ncial products	44,093.29	0.94	]	48,103.83	0.92	(4,010.54)	-8.34
Other interes	ts and such income	44,093.29	0.94	1	48,103.83	0.92	(4,010.54)	-8.34
76380000	INCOME FROM RECEIVABLES	44,093.29	0.94		48,103.83	0.92	(4,010.54)	-8.34
		,	0.54	]   		0.92		-0.34
Total financia	al expenses	518.59	0.01		160.74		357.85	222.63
Interests and	similar expenses	518.59	0.01		160.74	]	357.85	222.63
66160200	BANK INTEREST ON OPERATI	275.91	0.01		160.74		115.17	71.65
66188500	INTERESTS ON A/CS BLOCKED BY	242.68	0.01	]			242.68	
FINANCIAL	RESULT	43,574.70	0.93	]	47,943.09	0.92	(4,368.39)	-9.11
PRE-TAX EA	ARNINGS	114,085.51	2.44	l i	13,685.16	0.26	100,400.35	733.64
						100,100.00		

Report expressed in euros	01/04/2015 12 31/03/2016 months	01/04/2014 12 31/03/2015 months	Variations %
Total extraordinary income			-
Total of extraordinary expenses	66,300.73 1.42	242.58	66,058.15 N/S
Extraordinary charges on management operation	66,300.73 1.42	242.58	66,058.15 N/S
67120000 Penalties, tax fines and 67180000 Exceptional charges on op	255.85 0.01 66,044.88 1.41	120.93 121.65	134.92 <i>111.57</i> 65,923.23 <i>N/S</i>
EXTRAORDINARY RESULTS	(66,300.73) -1.42	(242.58)	(66,058.15) N/S
FINANCIAL YEAR RESULTS	47,784.78	13,442.58 0.26	34,342.20 255.47

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## Financial statements as at 31/03/2016

**ANNEX** 

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#### **NOTE** – 1

### **Accounting Rules and Methods**

#### Statement expressed in Euros

The financial statements for the year have been prepared and presented in accordance with the applicable general rules and in compliance with the principle of prudence.

The balance sheet for the financial year shows a total of €3,060,407.

The income statement, presented in the form of a list, shows:

Total income of €5,017,378 Total expenses of €4,969,593 Thus generating a loss of €47,785.

The financial year under consideration covers the period 01/04/2015 to 31/03/2016, i.e. 12 months.

The following notes and tables form an integral part of the annual financial statements.

General accounting policies have been applied in compliance with the basic assumptions of:

- going concern principle
- consistency of accounting methods over the financial years
- appropriate cut-offs.

And in compliance with the applicable French regulations arising from the decrees of the Regulatory Committee.

The basic method used for the valuation of items recorded in the accounts is the historical cost method.

#### **Tangible assets**

Tangible assets are valued at their acquisition cost (purchase price plus incidentals excluding expenses for the acquisition of the fixed assets) or at their production cost. The company has decided to recognise fixed assets acquisition expenses as charges.

Depreciation is based on the useful life.

#### **Intangible assets**

Intangible assets are valued at their acquisition cost (purchase price and incidentals, excluding expenses for the acquisition of the fixed assets).

They consist of software programs, amortised over three years.

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#### **NOTE - 1**

### **Accounting Rules and Methods**

Statement expressed in **Euros** 

#### Receivables

Receivables are recognised at their nominal value. A provision for depreciation is recognised when a loss is likely.

#### **Provisions for risks and charges**

Risks and charges, the nature of which is clearly specified, that become likely on account of past or current events give rise to the recognition of a provision.

Upon the closing of accounts, the sum of the provision concerning litigation shall amount to €396k. In accordance with the prospective method for retirement commitments, the company recognises a provision covering commitments relating to employee rights in its accounts, pursuant to the collective agreement of the pharmaceutical industry, at the time of retirement.

This method calculates the retirement benefits, spread out equally over the entire working life. The provision for retirement commitments amounts to €628k.

#### **Capital and Reserves**

The share capital amounts to  $\in 1,330,000$  made up of 1,330,000 shares of a nominal value of  $\in 1$  each. It is fully paid up.

Pursuant to the decision of the shareholders at the General Meeting of 18 September 2015, the earnings shown in the financial statements on 31 March 2015 were allocated to the retained earnings in the amount of epsilon13,443.

#### Tax consolidation

Since 01/01/2006, and tacitly renewed since 01/01/2011, Ranbaxy has opted for tax consolidation. The earnings of its subsidiary OPIH are consolidated into that of RANBAXY PHARMACIE GENERIQUES, the only entity liable to corporation tax, additional taxes and the minimum annual corporation tax payable by the Group.

The taxable income transferred to the RANBAXY PHARMACIE GENERIQUES company by its subsidiary OPIH as on 31 March 2016 consists of a deficit of €96,018.

#### **Change of valuation method**

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#### NOTE - 1

### **Accounting Rules and Methods**

#### Statement expressed in Euros

There was no change to the valuation method during the financial year.

#### Change of presentation method

There was no change to the presentation method during the financial year.

#### **Significant events**

The group has confirmed its financial support to the company, thus justifying the going concern assumption made for the closing of the accounts.

#### **Non-recurring expenses**

The "non-recurring expenses" account consists primarily of benefits paid to employees in the amount of €66,000.

#### **Financial income**

This consists of interest paid by the parent company RANBAXY PHARMACIE GENERIQUES in the amount of €44,000, relative to the loan of €2,600,000 granted by the company.

#### **Post-closing events**

None

#### **Additional information**

The Auditors' fees for the certification of the company's financial statements amount to €7,000.

#### **Competitiveness and Employment Tax Credit (CICE)**

The purpose of the CICE (Competitiveness and Employment Tax Credit) is to finance improved competitiveness, notably efforts in terms of investments, prospecting for new contracts and replenishing of the working capital. The amount of the CICE relative to the 2015 salaries is equal to €49,041.

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### NOTE-2

### **Fixed assets**

				G 1			
Statement expressed in Euros		Opening	Incre		Decre		Gross value as at
		values	Revaluations	Acquisitions	Re- classifications.	Disposals	31/03/2016
	Statement expressed in Euros				ciassifications.		
INTANGIBLE	Preliminary and development costs						
INTA	Others	499					499
	TOTAL INTANGIBLE ASSETS	499					499
TANGIBLE	Lands Buildings on freehold land on leasehold land fixtures, fittings, installations Technical instal., industrial equipment and tools  Sundry fixtures, fittings, installations Transport equipment Office equipment, furniture Recyclable and other packaging  Tangible assets in progress  Advances and prepayments  TOTAL TANGIBLE ASSETS	46,476 <b>46,476</b>		4,499 4,499			50,975 50,975
FINANCIAL	Investments in associates valued by the equity method Other equity interests Other fixed investments Loans and other financial assets TOTAL FINANCIAL ASSETS	123,150 123,150					123,150 123,150
	TOTAL	170,126		4,499			174,624

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### NOTE – 3

# **Depreciation and Amortisation**

	Statement expressed in Euros	Opening amortisation	Movements du Provisions	ring the year Reversals	Amortisation as at 31/03/2016
INTANGIBLE	Preliminary and development costs Others	499			499
	TOTAL INTANGIBLE ASSETS	499			499
IBLE	Lands Buildings on freehold land on leasehold land fixtures, fittings, installations Technical instal., industrial equipment and tools				
TANGIBLE	Sundry fixtures, fittings, installations Transport equipment Office equipment, furniture Recyclable and other packaging	43,741	2,986		46,727
	TOTAL TANGIBLE ASSETS	43,741	2,986		46,727
	TOTAL	44,240	2,986		47,226

		Breakdown of movements affecting the provision for accelerated depreciation					
		Provisions		Reversals			Change in
	Duration and other differential	Diminishing balance method	Exceptional tax amort.	Duration and other differential	Diminishing balance method	Exceptional tax amort.	depreciation and amortisation at year-end
Preliminary and development costs							
Other intangible assets							
TOTAL INTANGIBLE ASSETS							
Lands							
Buildings on freehold land							
on leasehold land							
fixtures, fittings, installations							
Technical instal., industrial equipment and tools							
Sundry fixtures, fittings, installations							
Transport equipment							
Office equipment, IT, furniture							
Recyclable and other packaging							
TOTAL TANGIBLE FIXED ASSETS							_
Cost of acquisition of participating shares							
TOTAL							
GRAND TOTAL NOT BROKEN DOWN							

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### NOTE-4

### **Provisions**

	Statement expressed in <b>Euros</b>	Opening	Increase	Decrease	31/03/2016
REGULATED PROVISIONS	Reconstruction mining and oil deposits  Provisions for investment  Provisions for price increases  Provision for accelerated depreciation  Tax provisions for installation loans  Other provisions				
	REGULATED PROVISIONS				
FOR	For litigation For guarantees given to customers For losses on futures markets For fines and penalties For exchange losses	652,908		257,000	395,908
PROVISIONS FOR RISKS AND CHARGES	For pensions and similar obligations For taxes For renewal of fixed assets Provisions for major repairs and renovations For social security and tax charges on accrued leaves Other	639,888	33,090	45,297	627,681
	PROVISIONS FOR RISKS AND CHARGES	1,292,796	33,090	302,297	1,023,589
PROVISIONS FOR DEPRECIATION	On fixed assets intangible tangible shares valued by the equity method participating shares other financial assets  On stock and work in progress On trade debtors Others	123,150			123,150
	PROVISIONS FOR DEPRECIATION	123,150			123,150
	GRAND TOTAL	1,415,946	33,090	302,297	1,146,739
	Of which provisions and reversals - operating - financial - extraordinary		33,090	302,297	
	accounted for by the equity method: depreciation amount at the year-end for in Article 39-1.5e of the GTC	d calculated in a	accordance with the	he rules	

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### NOTE-5

# **Receivables and Payables**

	S	tatement expressed in Euros	31/03/2016	<=1 year	>1 year
	Receivables from associates				
	Loans (1) (2)		123,150		123,150
	Other financial assets				
	Bad and Doubtful debts				
	Other trade receivables		305,023	305,023	
S	Receivables representing loaned securities				
E	Personnel and related accounts		41,577	41,577	
RECEIVABLES	Social Security and other social bodies		3,544	3,544	
IV	Tax on profits				
CE	Value added tax		9,239	9,239	
Æ	Other taxes, duties and similar payments				
_	Miscellaneous		35,393	35,393	
	Group and associates (2)		2,600,000	2,600,000	
	Sundry debtors		1,365	1,365	
	Prepaid expenses		1,458	1,458	
		TOTAL RECEIVABLES	3,120,749	2,997,599	123,150
(1) L	oans granted during the year				_
(2) R	epayments obtained during the year				
(3) L	oans and advances to associates (natural persons)				

Convertible debenture loans (1) Other debenture loans (1) Loans/debts from credit instit at less than 1 year from start (1) Loans/debts from credit instit at more than 1 year from start (1) Loans and miscellaneous financial debts (1) (2) Trade payables and related accounts Personnel and related accounts Social Security and other social bodies Tax on profits Value added tax Guaranteed bonds Other taxes, duties and similar payments Debts on fixed assets and related accounts Group and associates (2) Other payables Debt representing borrowed securities Prepaid income	117,880			
start (1) Loans/debts from credit instit at more than 1 year from start (1) Loans and miscellaneous financial debts (1) (2) Trade payables and related accounts Personnel and related accounts Social Security and other social bodies Tax on profits Value added tax Guaranteed bonds Other taxes, duties and similar payments Debts on fixed assets and related accounts Group and associates (2) Other payables Debt representing borrowed securities	117,880			
Loans/debts from credit instit at more than 1 year from start (1) Loans and miscellaneous financial debts (1) (2) Trade payables and related accounts Personnel and related accounts Social Security and other social bodies Tax on profits Value added tax Guaranteed bonds Other taxes, duties and similar payments Debts on fixed assets and related accounts Group and associates (2) Other payables Debt representing borrowed securities	117,880			
Loans and miscellaneous financial debts (1) (2) Trade payables and related accounts Personnel and related accounts Social Security and other social bodies Tax on profits Value added tax Guaranteed bonds Other taxes, duties and similar payments Debts on fixed assets and related accounts Group and associates (2) Other payables Debt representing borrowed securities	117,880		I	
Trade payables and related accounts Personnel and related accounts Social Security and other social bodies Tax on profits Value added tax Guaranteed bonds Other taxes, duties and similar payments Debts on fixed assets and related accounts Group and associates (2) Other payables Debt representing borrowed securities	117,880			
Personnel and related accounts Social Security and other social bodies Tax on profits Value added tax Guaranteed bonds Other taxes, duties and similar payments Debts on fixed assets and related accounts Group and associates (2) Other payables Debt representing borrowed securities		117,880		
Other taxes, duties and similar payments Debts on fixed assets and related accounts Group and associates (2) Other payables Debt representing borrowed securities	433,484	433,484		
Value added tax Guaranteed bonds Other taxes, duties and similar payments Debts on fixed assets and related accounts Group and associates (2) Other payables Debt representing borrowed securities	419,026	419,026		
Guaranteed bonds Other taxes, duties and similar payments Debts on fixed assets and related accounts Group and associates (2) Other payables Debt representing borrowed securities				
Other taxes, duties and similar payments Debts on fixed assets and related accounts Group and associates (2) Other payables Debt representing borrowed securities	71,498	71,498		
Debts on fixed assets and related accounts Group and associates (2) Other payables Debt representing borrowed securities				
Group and associates (2) Other payables Debt representing borrowed securities	57,809	57,809		
Other payables Debt representing borrowed securities				
Debt representing borrowed securities				
Prepaid income				
TOTAL PAYABLES	1,099,697	1,099,697		

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### NOTE - 6.01

# Amounts relating to several balance sheet items

Statement expressed in Euros	31/03/2016	Associated undertakings	Undertakings linked by virtue of a participating interest	Receivables and payables represented by trade bills
Balance sheet assets				
Capital subscribed uncalled				
Fixed assets				
Advances, prepayments on intangible assets Advances, prepayments on tangible assets Equity interests Receivables from associates Loans Other fixed investments Other financial assets				
Current assets				
Advances, prepayments paid on orders Clients and related accounts Other receivables Capital subscribed and called up, not paid Investment securities Cash		287,170 2,600,000		
Balance sheet liabilitie	S			
Debts				
Convertible debenture loans Other debenture loans Loans and debts to credit institutions Loans and other financial debts Advances, prepayments received on orders Trade payables and related accounts Payables on fixed assets and related accounts Other debts		11,642		

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NOTE - 6.10

### **ACCRUED INCOME**

Statement expressed in Euros 31/03/2016

Total Income receivable		35,393
Other claims		35,393
GOVERNMENT-INCOME RECEIVABLE	35,393	

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### **NOTE – 6.11**

## **Accrued expenses**

Statement expressed in Euros 31/03/2016

Total accrued expenses		
Trade payables and related accounts SUPPLIER, UNDELIVERED INVOICES	73,437	73,437
Tax and social security liabilities		666,948
PROVISIONS FOR ACCRUED TOIL	19,522	
PROVISIONS ACCRUED LEAVE	54,504	
PROVISIONS FOR ACCRUED LEAVE	205,340	
PROVISIONS FOR TIME SAVINGS ACCOUNT	488	
PERSONNEL, ACCRUED EXPENSES	17,148	
PROVISIONS FOR ACCRUED SOCIAL CHARGES	103,978	
SOCIAL INSTITUTIONS, ACCRUED EXPENSES	7,844	
SOCIAL INSTITUTIONS, ACCRUED EXPENSES	129,922	
ORGANIC	244	
CONTRIBUTION TO THE SOCIAL HOUSING LEVY	13,468	
APPRENTICESHIP TAX	4,020	
PROFESSIONAL TRAINING	110,469	

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### **NOTE – 6.12**

# **Prepaid income**

Statement expressed in Euros	Period	Amounts	31/03/2016
Prepaid income - OPERATING			1,458
Advances on contracts		1,458	
Prepayments - FINANCIAL			
Prepayments - EXTRAORDINARY			
TOTAL			1,458

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### **NOTE - 6.14**

# **Issued capital**

	Statement expressed in Euros 31/03/2016	To translate	To translate	To translate
SHARES / UNITS	Of the issued capital at start of financial year  Issued during the financial year  Reimbursed during the financial year	1,330,000.00	1.000 0.000 0.000	1,330,000.00
SHA	Of the issued capital at end of financial year	1,330,000.00	1.000	1,330,000.00

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NOTE -6.17

Income from related activities

### Breakdown of the turnover

	Statement expressed in <b>Euros</b>	31/03/2016
Turnover by business line		4,670,985
Production sold – Services	Production sold – Services	
Global service income group	4,665,387	
Income from related activities	5,598	
Turnover by geographical market		4,670,985
FRANCE turnover		4,670,985
Global service income group	4,665,387	

5,598

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NOTE -6.18

# Breakdown of tax on profits

Statement expressed in Euros 31/03/2016	Profit/loss before tax	Taxes (1)	Profit/loss after tax
PROFIT/LOSS FROM ORDINARY ACTIVITIES	114,086		114,086
EXTRAORDINARY PROFIT / LOSS (and equity interests)	(66,301)		(66,301)
ACCOUNTING PROFIT/LOSS	47,785		47,785
(1) after tax restatements.			

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NOTE **– 11** 

# **Increase and decrease** in future tax liabilities

	Statement expressed in <b>Euros</b>	31/03/2016
	Regulated provisions	
INCREASE		
INCF	Other	
İ.	INCREASE IN FUTURE TAX LIABILITIES	
	Provisions not deductible in the year of recognition	
	Provisions for retirement benefits Provisions for loan for building initiative	209,227 41,050
DECREASE		
ECR	Other	
DI	Provisions for accrued leaves	102,670
	DECREASE IN FUTURE TAX LIABILITIES	352,947
The ar	mounts indicated in the above table are expressed in taxes.	

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### **NOTE – 13**

# Average headcount

	Statement expressed in Euros 31/03/2016	Internal	External
AVERAGE HEADCOUNT PER CATEGORY	Managers & intellectual professions	9	
COU	Intermediate professions	39	
HEAD TEGO	White collar employees		
AGE F	Blue collar workers		
AVER⊅	TOTAL	48	
,			

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## Parent companies consolidating the financial statements

#### 31/03/2016

OPIH France is a company included in the consolidation of Sun Pharmaceutical Industries Ltd, which publishes its consolidated financial statements in accordance with the Indian GAAP standards.				
The French sub-group meets the exemption conditions for the preparation of consolidated financial statements in view of its size.				

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TAX FORMS TO 31/03/2016