



# Creating Lasting Value

Investor Presentation - March 2015



NSE:SUNPHARMA | BSE:524715 | Bloomberg:SUNP IN | Reuters:SUN.BO

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2	Long-term Strategy
3	Global Specialty Initiatives
4	Revenue Composition, History & Acquisition Track Record
5	Business Operations, R&D, Manufacturing

Financials – P&L, Balance Sheet, Cash Flows & Ratios

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**Corporate Governance** 

**Key Milestones Targeted** 

## Sun Pharma at a glance



5 <sup>th</sup> I	Largest	Global S	pecialty	Generic (	Company
			J		J

US

• Ranked 5th in US / Largest Indian Pharma Company in US

India

• No. 1 Pharma Company in India

**Emerging Markets** 

• Largest Indian Pharma Company in Emerging Markets

Europe

• Expanding presence in Europe

Manufacturing Footprint

• 45 manufacturing sites across the world

Market Presence

 Presence in more than 150 countries across branded and generic markets

**Product Portfolio** 

• Portfolio of more than 3,000 products across the world

**Employees** 

• 30,000+ global employee base

**Quality Compliance** 

 Multiple facilities approved by various regulatory authorities across the world including USFDA

**R&D** and Manufacturing

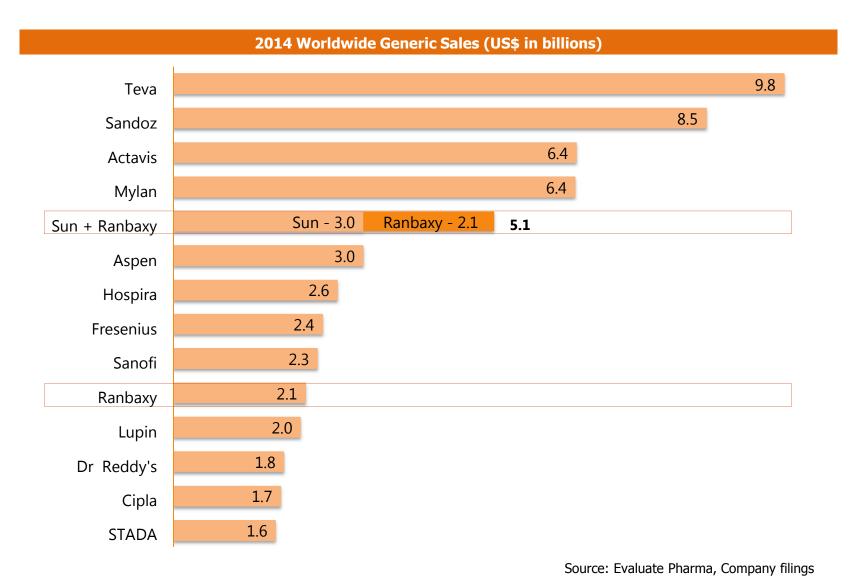
 Capabilities across dosage forms like injectables, sprays, ointments, creams, liquids, tablets and capsules

Addressable Segments

 Specialty products, branded generics, complex generics, pure generics & APIs

## World's 5th Largest Specialty Generic Pharma Co





## Sun Pharma today

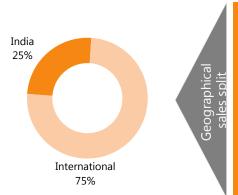


#### **US Formulations**

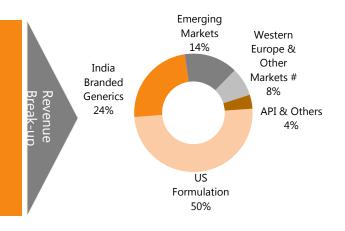
- 5<sup>th</sup> largest generics company in US with one of the largest ANDAs pipeline (149 ANDAs awaiting approval)
- Presence in generics, Specialty and branded segments with more than 450 approved products
- CY14 sales: US\$ 2,280 mn <sup>(3)</sup>

### **India Branded Generics**

- No.1 ranked with 11 classes of doctor categories
- Leading position in high growth chronic therapies
- Specializes in technically complex products
- CY14 sales: US\$ 1,080 mn <sup>(3)</sup>



- Market cap: US\$ 33 bn <sup>(2)</sup>
- Pro forma Sales: US\$ 4,560 mn (1)
- Pro forma EBITDA: US\$ 1,465 (32% margin) (1)
- R&D Investment: 6.3% of Net Sales
- Globalized supply chain
- 55% owned by promoter group
- Strong balance sheet, low debt
- Strong product pipeline



### **Emerging Markets**

- Presence in over 150 countries across Africa, Americas, Asia and Eastern & Central Europe
- Key focus markets Brazil, Mexico, Russia, Romania, South Africa, and complementary & affiliated markets
- CY14 sales: US\$ 670 mn <sup>(3)</sup>

### Western Europe, Canada, ANZ & others

- Presence across majority of markets in Western Europe, Canada and A&NZ
- Product portfolio includes differentiated offerings for hospitals, injectables and generics for retail market
- CY14 sales: US\$ 350 mn (3)

#### Note:

- (1): CY14 refers to Pro forma financials for Sun Pharma and Ranbaxy combined for 12 months ended Dec 31, 2014.
- (2): As of Mar 13, 2015 using spot exchange rate of INR /USD = 62.67.
- (3): Using average exchange rate for CY14 of INR /USD = 61.03
- #: Includes Western Europe, Canada, Australia & New Zealand, Japan and other markets. All sales numbers in US\$ are approximate estimates for 12 months ended Dec 31, 2014.

## **Driving Long Term Growth**



- Enhance share of specialty business globally
- Achieve differentiation by focusing on technically complex products
- Focus on key markets achieve critical mass
- Speed to market
- Ensure sustained compliance with global regulatory standards



Balance profitability & investments for future

Business development

- Use acquisitions to bridge critical capability gaps
- Focus on access to products, technology, market presence

Vertically integrated operations

Optimize operational costs

- Ensure acquisitions yield high return on Investment
- Focus on payback timelines

 Increasing contribution of specialty and complex products

 Future investments directed towards differentiated products

## **Our Specialty Initiatives**



Ramping up Specialty Pipeline

- In-licensed MK-3222 (a monoclonal antibody undergoing Phase-III trials targeting IL-23) from MSD for treating chronic plaque psoriasis
- Entered into a joint venture with Intrexon Corporation for developing gene-based therapies for ocular diseases
- Acquired Dusa Pharma in US Gets access to patented drug-device combination useful for treating Actinic Keratosis, a dermatology ailment

Branded Businesses in US, India and RoW

- Ranked no. 3 branded dermatology company in the US market
- Market leader in specialty chronic segments in India
- Amongst the largest Indian companies in branded emerging markets

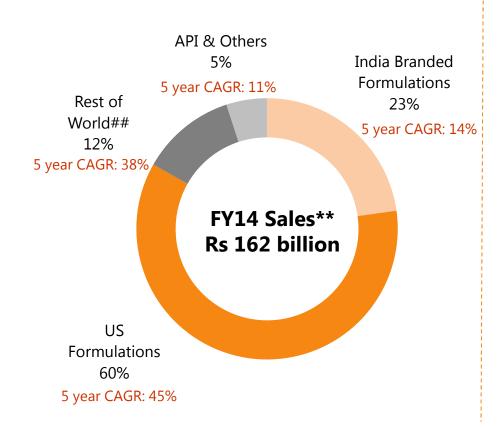
Complex Generics in US

- Firmly established as the no. 1 supplier of generic dermatology products in the US
- Current product offering in US includes many specialty generics across different dosage forms. Future product development targeted at complex generics
- One of the few companies globally to have farm-to-market capabilities for controlled substances
- Key focus areas include dermatology, oncology, controlled substances, ophthalmology amongst others

## Highly Diversified Revenue Base

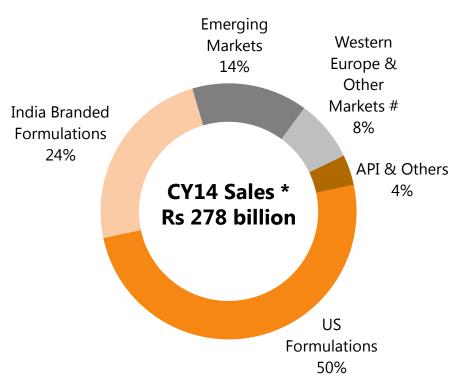


### **Sun Pharma (Pre Ranbaxy Acquisition)**



### \*\* Sales for Sun Pharma (excluding Ranbaxy) for 12 months ended Mar' 14. ## Includes all formulations sales excluding US and India

### **Sun Pharma (Post Ranbaxy Acquisition)**



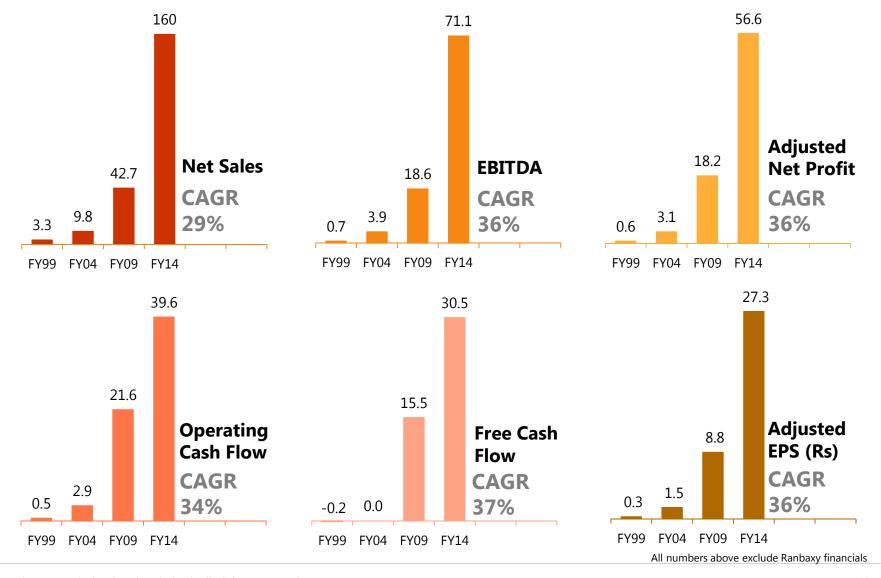
<sup>\*</sup> Pro forma Sales for Sun Pharma & Ranbaxy combined for 12 months ended Dec' 14.

<sup>#</sup> Includes Western Europe, Canada, Australia & New Zealand, Japan and other markets.

## Impressive Track Record of Growth

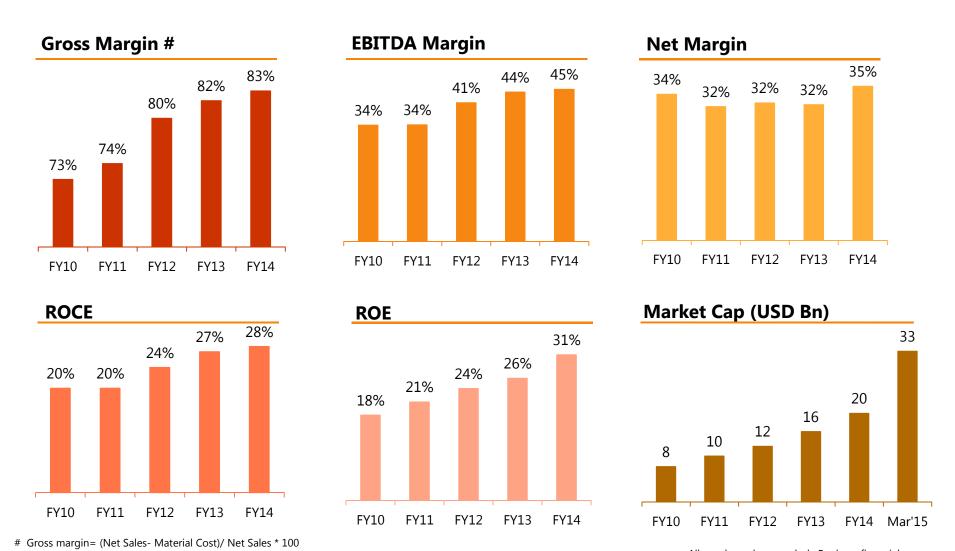
(All Figures in INR Billion)





## Consistent profitability and returns





ROCE & ROE exclude one-time exceptional charges related to Protonix settlement

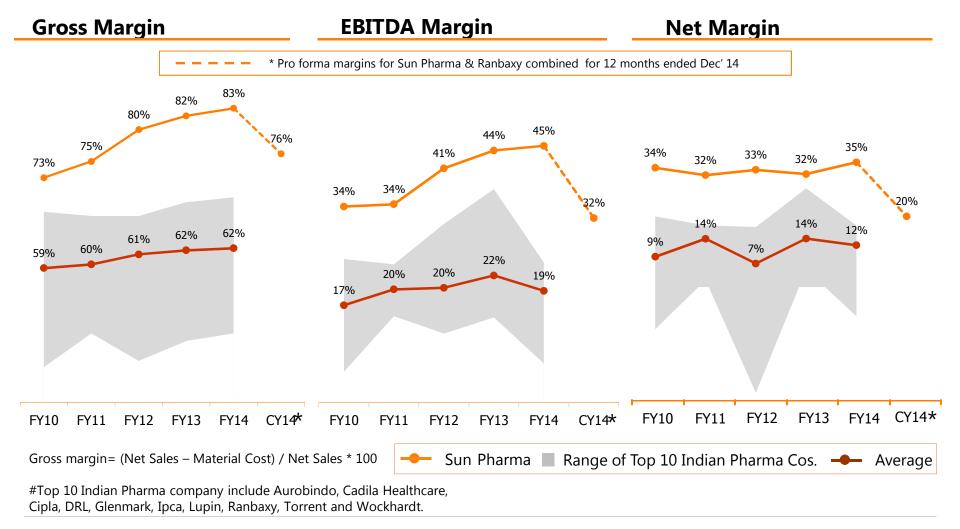
All numbers above exclude Ranbaxy financials

## Sustained Profitability Vs. Peers



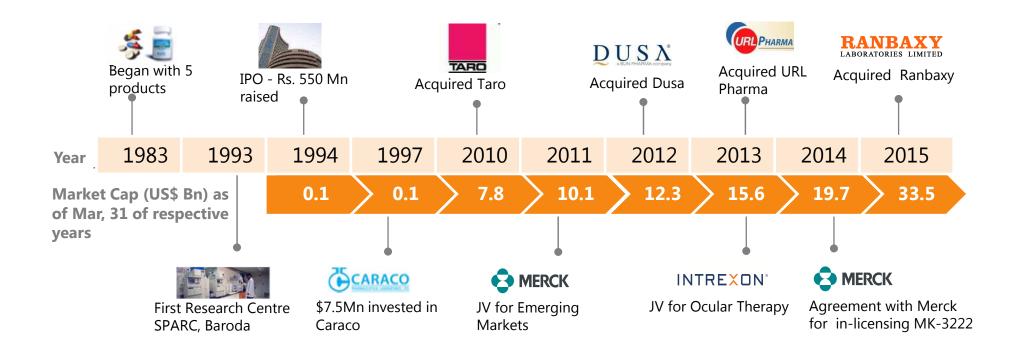
Superior business model

Margins consistently higher than peers#



## Creating Value, Continuously...





### **Sun Pharma Today**



**Employees** 



Invested Rs. 58 billion in R&D till date



Part of NSE Nifty & BSE Sensex in India



45 Manufacturing facilities in 5 Continents



75% of sales from international markets

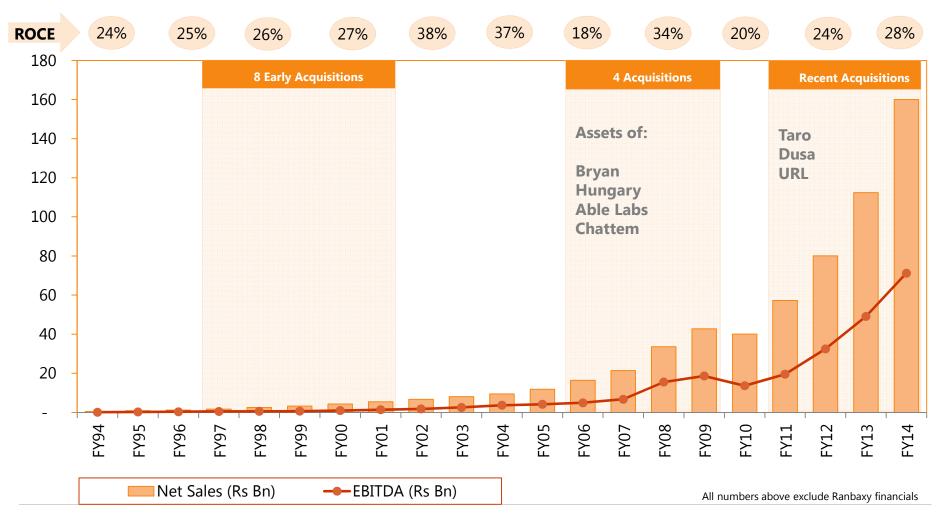
## Key Deals & Rationale



Year	Deals	Country	Rationale
2015	Sun Pharma – Ranbaxy Merger	Global Markets	5 <sup>th</sup> largest Global Specialty Generic Pharma Company, No.1 Pharma Company in India & Strong positioning in Emerging Markets
2015	Acquisition of GSK's Opiates Business (Proposed)	Global Markets	Vertical Integration for controlled substances business
2014	In-licensing agreement with Merck for MK-3222 a biologic for psoriasis	Global Markets	Strengthening the specialty product pipeline
2014	Acquired Pharmalucence	US	Sterile injectable capacity in the US, supported by strong R&D capabilities
2013	Formation of Sun-Intrexon JV	Global Markets	JV for ocular therapies
2013	Acquired URL's generic business	US	Adds 107 products to US portfolio
2012	Acquired DUSA Pharma, Inc.	US	Access to branded derma product
2011	Formation of Sun-MSD JV	Emerging Markets	Develop and commercialize technology based combinations products
2010	Acquired Taro Pharmaceutical Industries Ltd.	Israel	Dermatology & Topical Product Manufacturing Plant at Israel & Canada
2008	Acquired Chattem Chemicals, Inc.	Tennessee, US	Import registration with DEA, API Plant approved by DEA in Tennessee, US
2005	Assets of Able Labs Formulation plant in Bryan	New Jersey, US Ohio, US	Dosage form plant (NJ, US) and IP Dosage form plant (Ohio, US)
1997	Acquired Caraco	Detroit, US	Entry into US Market

# Successful track record of turning around acquisitions









## US Business at a glance



### 5<sup>th</sup> Largest Pharma Company in the US Generics Market

**Dermatology Segment** 

 Largest generic dermatology company and 3rd largest branded dermatology company in the US

Comprehensive Portfolio

 Wide basket of 586 ANDAs filed & 437 approved ANDAs across multiple therapies

**Robust Pipeline** 

 149 ANDAs pending FDA approval, including a combination of complex generics, FTF opportunities and pure generics

**Market Presence** 

• Presence in generics, branded & OTC segments

Flexible Manufacturing

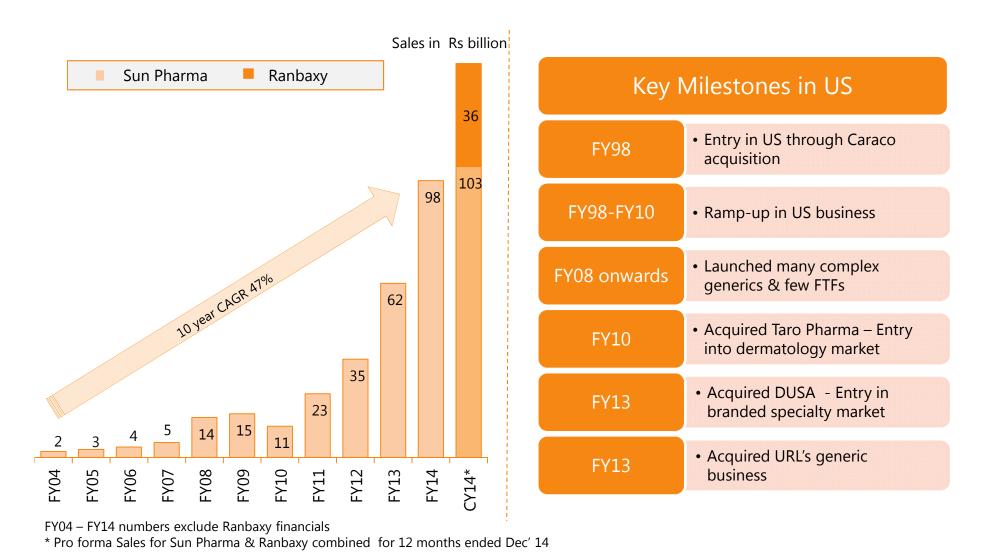
 Integrated manufacturer with flexibility for manufacturing onshore/ offshore

**Dosage Forms** 

• Liquids, Creams, Ointments, Gels, Sprays, Injectable, Tablets, Capsules, Drug-Device combination

## US Business - Significant Ramp-up in Sales





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## ANDA Pipeline - Significant ramp up

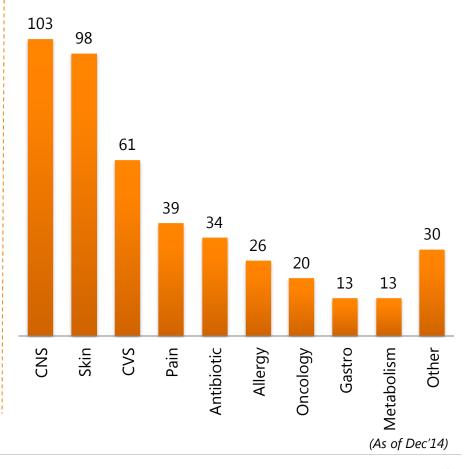




#### 586 478 449 437 397 377 344 311 250 225 207 177 84 69 **FY09** FY10 **FY11** FY12 **FY13** FY14 Dec'14 ■ Cumulative Products Filed ■ Cumulative Products Approved

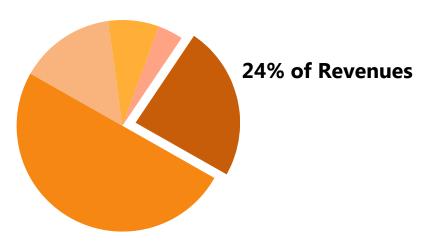
(Taro numbers added since Mar 2011, URL numbers added since Mar 2013 & Ranbaxy numbers added for Dec'14)

### 437 ANDA Approvals by Therapeutic Area





# **India Branded Generic Business**





## India Business at a glance



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Market Position\*\*

• No. 1 ranked with 9.1% market share.

• Growth of 13% versus average industry growth of 10%

**Prescription Ranking** 

• No. 1 ranked by prescriptions with 11 different classes of doctors

**Chronic Segment** 

Market leader in the chronic segment

**Acute Segment** 

• Strong positioning in the acute segment

**Product Offering** 

 Specializes in technically complex products and offers a complete therapy basket

**Strong Brand Positioning** 

• 31 brands in the country's top 300 pharmaceutical brands

De-risked Growth

- Top 10 Brands contribute approx. 18% of India revenues
- Growth driven by whole basket of brands & not few key brands

**Extensive Sales Force** 

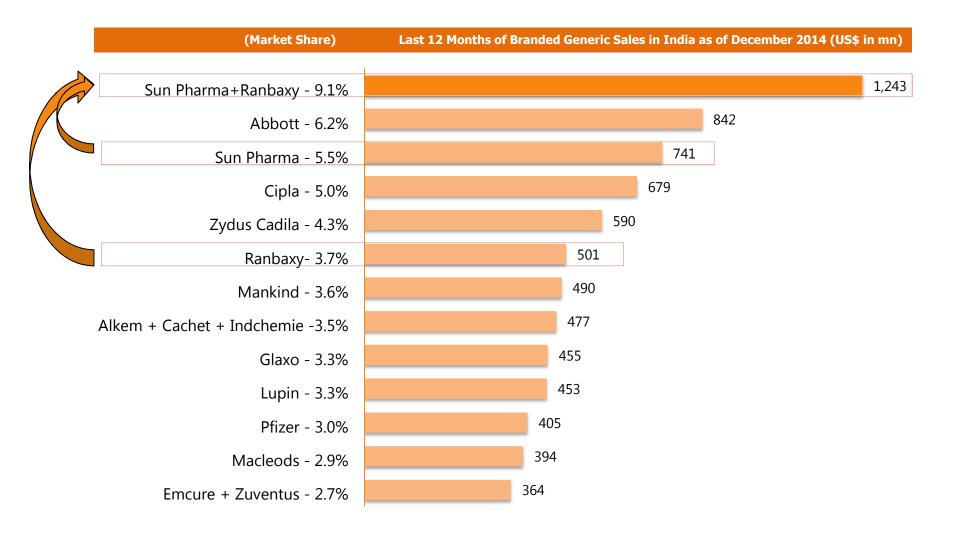
• 9,000+ strong field force covering over 600,000\* doctors

<sup>\*\* -</sup> As per AIOCD AWACS data for 12 months ended Dec'14

<sup>\*</sup> Does not exclude overlaps

## Largest Pharma Company in India





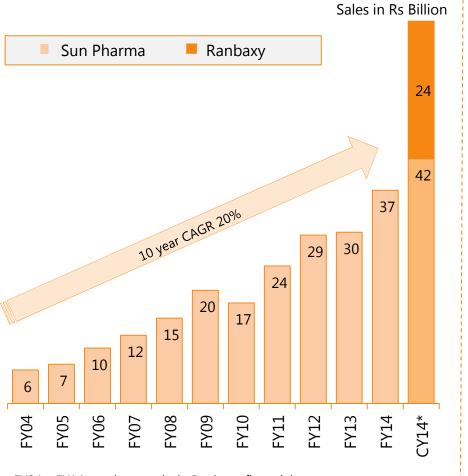
Source: AIOCD AWACS MAT December 2014

## India Business – Sales ramp-up

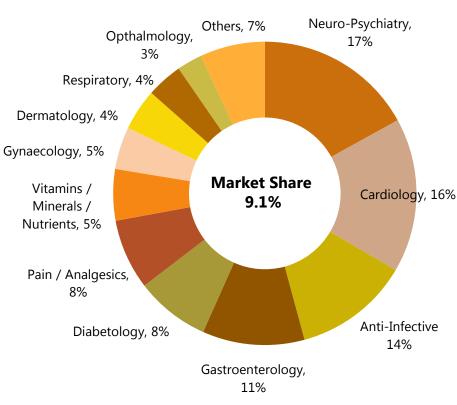


Leadership in chronic segment; Strong positioning in acute segment

31 brands in top 300 brands of country



### **Therapeutic Revenue Break-up**



FY04 – FY14 numbers exclude Ranbaxy financials

As per AIOCD AWACS – Dec'14

<sup>\*</sup> Pro forma Sales for Sun Pharma & Ranbaxy combined for 12 months ended Dec' 14

## Strong Customer Focus Drives Market Share Gains



8.4%

### Therapy focused marketing

- 9,000+ sales representatives
- Covering over 600,000\* doctors

### **Strong increase in market share**

- Sun pharma market share has consistently increased from 2.1% in 2000 to 4.8% in 2014
- Including Ranbaxy, current market share is 8.4% (IMS Data)

\*Does not exclude overlaps

\*Does not exclude overlaps

200

200

200

2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015

Source: IMS

Cipla Ranbaxy Sun Cadila Lupin DRL Torrent Wockhardt Ipca

## Leadership in key therapeutic areas\*



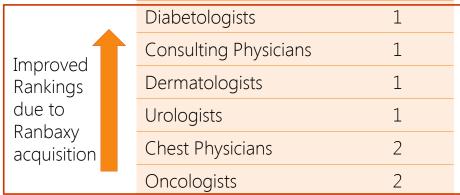
Number 1 Ranking with 11 Doctor Categories\*

### **Ranking (Sun Pharma)**

Oct '14
1
1
1
1
1
1
1
2
5
6
6
5
8

### Ranking (Sun + Ranbaxy)

Specialist	Oct '14
Psychiatrists	1
Neurologists	1
Cardiologists	1
Orthopaedic	1
Ophthalmologists	1
Gastroenterologists	1
Nephrologists	1
Diabetologists	1



<sup>\*</sup>Ranks based on prescription share Source-Strategic Marketing Solutions and Research Centre (SMSRC) Prescription Data

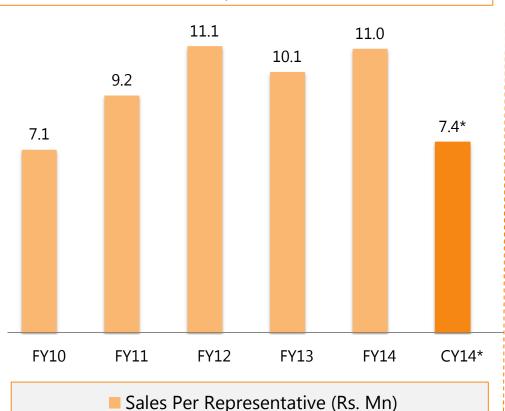
## Best-in-class field force productivity



### **Sales Per Representative (Rs. Mn)**



\* Pro forma for Sun Pharma & Ranbaxy combined for 12 months ended Dec' 14



### Field Force Productivity

Sun Pharma

• Rs 7.4 Mn/ MR

Industry Average\*

• Rs 5.5 Mn/ MR

- Well trained and scientifically oriented sales representatives team with strong performance track record
- Field force with highest productivity amongst key players in India

<sup>\*</sup> Based on brokerage reports



# **Emerging Markets**



## Emerging Markets Business at a glance



### Largest Indian Company in Emerging Markets

Global footprint

• Presence in over 50 markets

**Focus Markets** 

• Brazil, Mexico, Russia, Romania, South Africa and complementary & affiliated markets

**Product Portfolio** 

Extensive basket of branded products

**Customer Focus** 

• Strong relationships with doctors and medical practitioners

Sales Force

• Over 2,500 Sales Representatives

Opportunity

• To cross-sell products between Sun Pharma and Ranbaxy marketing infrastructure

Local Manufacturing

• Across 10 countries



Western Europe, Canada, ANZ & Other

Markets



## Western Europe & Other Markets at a glance strain



### Amongst the leading Indian Companies

Market Presence

 Across all major markets in Western Europe, Canada, A&NZ and few other markets

**Product Portfolio** 

• Expanding basket of products including injectables and hospital products as well as products for retail market

Focus

• Development and commercialization of complex generics and differentiated products to drive sustainable and profitable growth

Sales Force

Distribution led model

**Local Manufacturing** 

• At Canada, Hungary & Ireland + Servicing from India facilities



## Global Consumer Healthcare Business













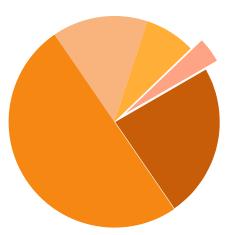




An Attractive Opportunity				
India	Amongst the top 10 consumer healthcare companies			
Global Presence	Operates in about 20 countries			
Market Focus	<ul> <li>5 core markets viz., India, Russia, Romania, Nigeria and Myanmar</li> <li>4 growth markets viz., Ukraine, Poland, South Africa and Sri Lanka</li> </ul>			
Strong Brand Equity	• 5 Brands are category leaders across 3 markets - India, Romania and Nigeria			
Sales Force • Promoted through dedicated sales force in each market				
Strong Positioning	Amongst top 10 consumer healthcare companies in India, Romania, Nigeria & Myanmar			



# Active Pharmaceutical Ingredients (API) Business



4% of Revenues



### **API Business**



### Backward Integration – Strategic Importance

Strategic Importance

 Backward integration provides cost competitiveness and supply reliability

Customers

• Large generic and innovator companies

**Product Portfolio** 

• Approximately 300 APIs

Pipeline Development

• More than 25 APIs scaled up annually

Regulatory approvals

- 180 DMF/CEP approvals to date
- 268 DMF/CEP Filings to date

Manufacturing

Across 11 facilities



## Research & Development



## Research & Development



### Cumulative R&D Spend of Rs 58 billion to date

**R&D Spend** 

- R&D spend at 6.3% of Net Sales for CY14\*
- Strong cash flows & large scale to support R&D investments

Capabilities

 Strong research teams in generics, finished dosage development, biological support, chemistry

Organization

• 1,800 scientists globally with capabilities across dosage forms like orals, liquids, ointments, gels, sprays, injectables

**IPR Support** 

 Strong team of intellectual property experts supporting R&D (internal and external lawyers)

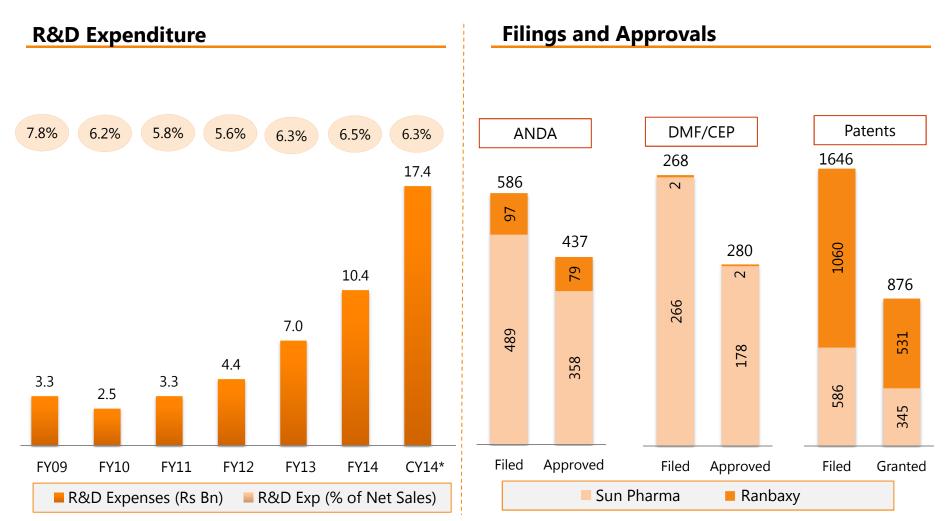
Focus

 Developing non infringing formulations and development of specialty/complex products

<sup>\*</sup> Based on Pro forma sales for Sun Pharma and Ranbaxy combined for 12 months ended Dec 31, 2014

### **R&D** Investments





FY09 – FY14 numbers exclude Ranbaxy financials

As of Dec 31, 2014

<sup>\*</sup> Pro forma Expenditure for Sun Pharma & Ranbaxy combined for 12 months ended Dec' 14



## Global Manufacturing Presence



## Global Manufacturing Presence



### World Class Manufacturing Infrastructure

**Extensive Global Footprint** 

• 45 manufacturing facilities across India, the Americas, Asia, Africa and Europe

**Integrated Network** 

 Vertically integrated network across four continents enabling high quality, low cost and a quick market entry across the geographies

Capabilities

 One of the few companies that has set up completely integrated manufacturing capability for the production of oncology, hormones, peptides, controlled substances and steroidal drugs

High Quality

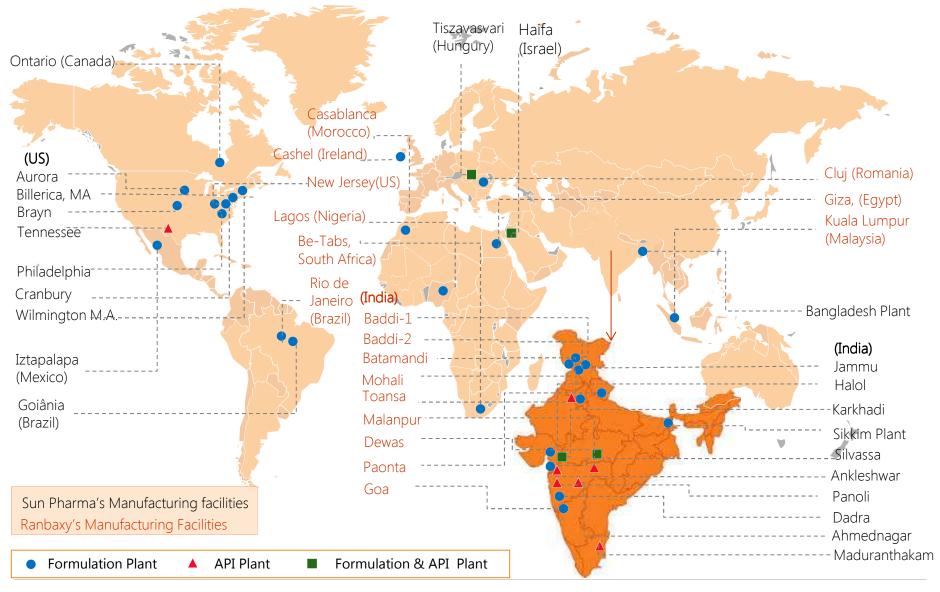
 High quality manufacturing facilities. Many of the plants have received approvals from US FDA, UK MHRA and various other regulatory authorities

**Dosage Forms** 

 Ability to manufacture a variety of dosage forms – Orals, Creams, Ointments, Injectables, Sprays, Liquids

## Global Manufacturing Footprint





## Finished Dosage Manufacturing



#### Sun Pharma - 18 Manufacturing sites

- India: 6, US: 6
- Canada, Brazil, Mexico, Hungary, Israel, Bangladesh: 1 each
- Capacities available for a variety of finished dosages

### Ranbaxy - 16 Manufacturing sites

- India: 7, US: 1
- Ireland, South Africa, Malaysia, Romania, Brazil, Morocco, Egypt and Nigeria: 1 each

#### **Orals**

- Tablets / Capsules
- Semisolids
- Liquids
- Suppository

### **Injectables / Sterile**

**Ampoules** 

Vials

- Pre-filled Syringes
- Gels
- Lyophilized Units

- Dry powder
- Eye drops
- MDI
- Aerosols

### **Topicals**

- Creams
- **Ointments**

## **API** Manufacturing



#### Sun Pharma - 8 locations

India: 5, Israel: 1, US: 1, Hungary: 1

### Ranbaxy - 3 locations

• India: 3

## Panoli & Ahmednagar (both India)

- International regulatory approvals: USFDA, European
- Stand alone units for peptides, anti-cancer, steroids, sex hormones



# Hungary & Tennessee (US)

 Controlled substances manufacture

## Corporate Governance



Our philosophy on corporate governance envisages working towards high levels of transparency, accountability and consistent value systems across all facets of operations



#### Chairman



Israel Makov
Former President
& CEO of Teva
Pharma. Industries Ltd.

### **Independent Director**



**Rekha Sethi**Director General
All India Management
Association (AIMA)

#### **Independent Directors & Members of Audit Committee**



**Ashwin Dani**Non-Executive Vice
Chairman,
Asian Paints Ltd.



**Keki Mistry**Vice Chairman
& CEO, HDFC Ltd.



Hasmukh Shah
Former Chairman of
Gujarat Gas & Former
Chairman & Managing
Director, IPCL



S. Mohanchand

Dadha

Former Chairman &

Managing Director, TDPL





## **Financials**



### Market Capitalisation Rs. 2,100 billion / US\$ 33 billion

•									
	FY11	YoY	FY12	YoY	FY13	YoY	FY14	YoY	CY14*
P&L Summary									
Net Sales	57,229	43%	80,057	40%	112,389	40%	160,044	42%	276,145
Gross Profit	42,577	46%	63,644	49%	91,592	44%	132,250	44%	208,811
EBITDA	19,518	43%	32,507	67%	49,063	51%	71,141	45%	89,406
Net Profit	18,161	34%	26,567	46%	29,830	12%	31,415	5%	54,261
Net Profit (Adjusted)	18,161	34%	26,567	46%	35,666#	34%	56,589#	59%	54,261
R&D Spend	3,313	26%	4,449	34%	7,042	58%	10,418	48%	17,441
BS Summary	Mar'11	YoY	Mar'12	YoY	Mar'13	YoY	Mar'14	YoY	Sept'14
Shareholders Funds	94,833	21%	122,358	29%	149,897	23%	185,250	24%	220,086
Loan Funds	3,651	113%	2,650	-27%	1,982	-25%	24,890		3,139
Net Fixed Assets	27,568	64%	32,742	19%	50,771	55%	58,242	15%	66,601
Investments	22,298	-30%	22,129	-1%	24,116	9%	27,860	16%	25,177
Cash and Bank Balances	22,046	333%	33,672	53%	40,587	21%	75,902	87%	63,659
Inventory	14,895	39%	20,870	40%	25,778	24%	31,230	21%	33,416
Inventory Sundry Debtors	14,895 11,049	39% -6%	20,870 20,787	40% 88%	25,778 24,122	24% 16%	31,230 22,004	21% -9%	33,416 34,918

All figures from FY11 to FY14 exclude Ranbaxy aqcuisition which is effective from 01 April 2014
All Balance Sheet figures excludes Ranbaxy
\* Pro forma Sales for Sun Pharma & Ranbaxy combined for

12 months ended Dec' 14

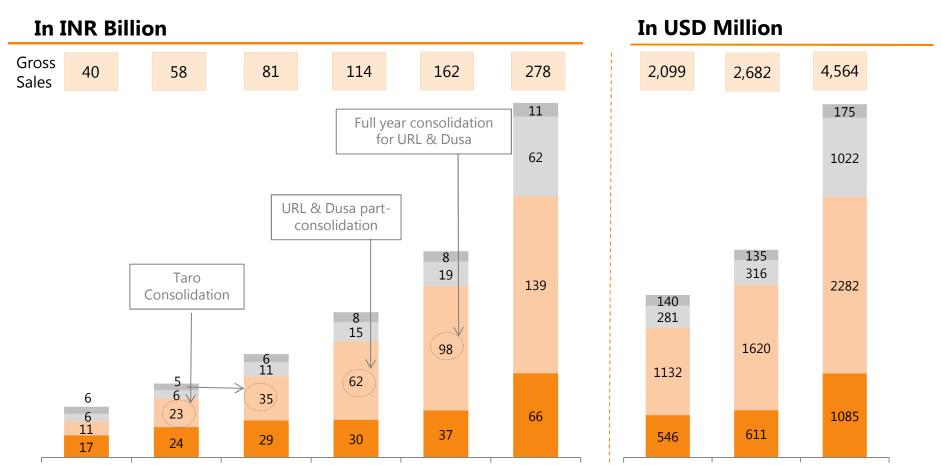
Exchange Rate:

For Market Capitalisation US\$1 = Rs 62.67 (As on 13 Mar 2015)

# Adjusted for Rs 5.83 bn provision related to generic Protonix settlement for the year 2012-13 and Adjusted for Rs 25.17 bn provision related to generic Protonix settlement for the year 2013-14

## Sales Break-up





FY14

CY14\*

Rest of world includes all formulations sales excluding US & India FY10 – FY14 numbers exclude Ranbaxy financials

\* Pro forma Sales for Sun Pharma & Ranbaxy combined for 12 months ended Dec' 14

■ India Formulations ■ US Formulations ■ Rest of World ■ API+Others

FY12

FY13

\*Exchange Rate: US\$1 = Rs 54.36 (for FY13)

FY14

FY13

US\$1 = Rs 60.41 (for FY14)

CY14\*

US\$1 = Rs 61.03 (for CY14)

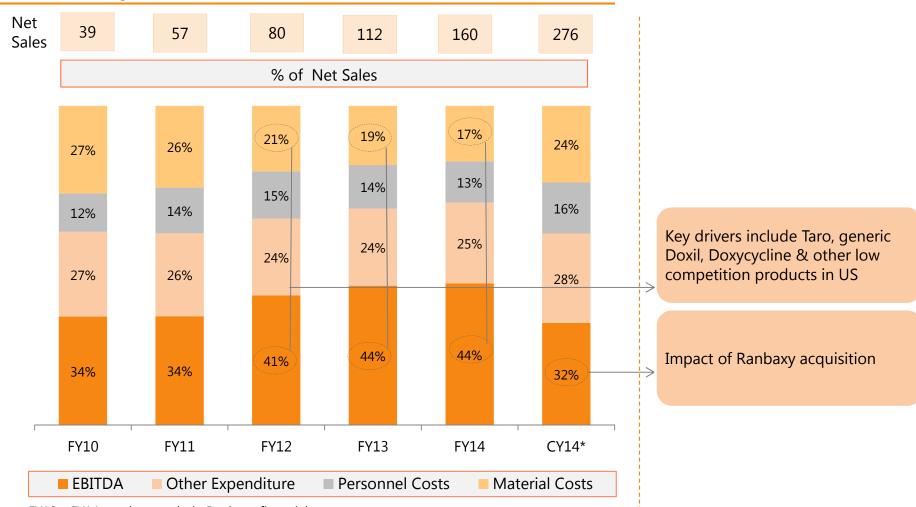
FY11

FY10

### **EBITDA Trend**





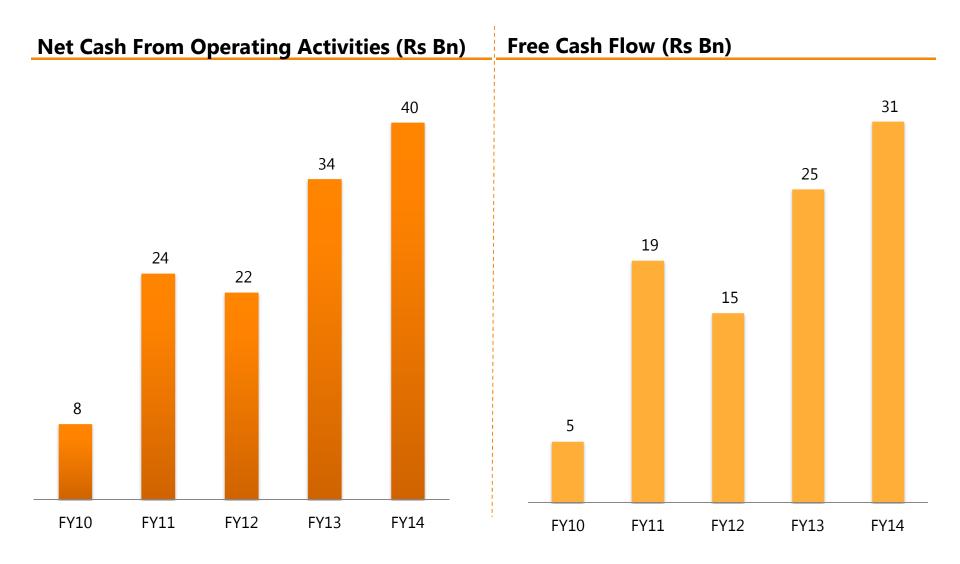


FY10 – FY14 numbers exclude Ranbaxy financials

<sup>\*</sup> Pro forma Sales for Sun Pharma & Ranbaxy combined for 12 months ended Dec' 14

## Cash Flow





## **Financial Ratios**



	FY11	FY12	FY13	FY14
Growth (%)				
Net Sales	42.8	39.9	40.4	42.4
Gross Profit	46.3	49.5	43.9	44.4
EBITDA	43.2	66.5	50.9	45.0
Net Profit	34.4	46.3	12.3	5.3
Net Profit (Adjusted)	34.4	46.3	34.3*	58.7#
Margins (%)				
Gross Margin	74.4	79.5	81.5	82.6
EBITDA Margin (%)	34.1	40.6	43.7	44.5
Net Margin	31.7	33.2	26.5	19.6
Net Margin (Adjusted)	31.7	33.2	31.7 <b>*</b>	35.4#
Return (%)				
ROCE	20.3	23.8	26.7	27.6
ROE	21.0	23.8	25.7	30.9
Others				
Debt / Equity	0.04	0.02	0.01	0.13
Fully Diluted EPS (Rs) Post bonus	8.8	12.8	14.4	15.2
Fully Diluted EPS (Rs) Post bonus (Adjusted)	8.8	12.8	17.2 <b>*</b>	27.3#
R&D Spend % of Net Sales	5.8	5.6	6.3	6.5
Revenue	5.4	5.1	5.9	6.2
Capital	0.4	0.5	0.4	0.3

<sup>\*</sup> Adjusted for Rs 5.83 bn provision related to generic Protonix settlement for the year 2012-13. # Adjusted for Rs 25.17 bn provision related to generic Protonix settlement for the year 2013-14. All numbers above exclude Ranbaxy financials

## Key Milestones targeted for future



### US Business

- Enhance share of specialty/branded business
- Continue to focus on complex generics and high entry barrier segments
- Ensure broad product offering to customers across multiple dosage forms
- Gain critical mass in key therapeutic segments

### India Business

- Improve productivity of India business
- Maintain leadership position in a fiercely competitive market
- Continuously innovate to ensure high brand equity with doctors

### RoW Business

- Gain critical mass in key emerging markets
- Enhance product basket in emerging markets
- Improve profitability in developed European markets

## Key Milestones targeted for future



### Global Consumer Healthcare

- Maintain leadership in existing markets through focus on innovative solutions
- Enhance presence in high growth markets

#### R&D

- Develop more products through expanded R&D team for global markets
- Focus on developing complex products across multiple dosage forms

### Regulatory/ Quality

- Ensuring 24x7 compliance to cGMP is imperative for a global business
- Continuously enhance systems, processes, human capabilities to ensure compliance with global regulatory standards
- Ensure resolution of consent decree at Ranbaxy's facilities

#### **Financial**

- Target sustainable and profitable growth
- Deliver on the US\$ 250 million synergy benefits from Ranbaxy acquisition by FY18

## Sun Pharma at a glance



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US

• Ranked 5th in US / Largest Indian Pharma Company in US

India

• No. 1 Pharma Company in India

**Emerging Markets** 

• Largest Indian Pharma Company in Emerging Markets

Europe

• Expanding presence in Europe

Manufacturing Footprint

• 45 manufacturing sites across the world

Market Presence

 Presence in more than 150 countries across branded and generic markets

**Product Portfolio** 

• Portfolio of more than 3,000 products across the world

**Employees** 

• 30,000+ global employee base

**Quality Compliance** 

 Multiple facilities approved by various regulatory authorities across the world including USFDA

**R&D** and Manufacturing

 Capabilities across dosage forms like injectables, sprays, ointments, creams, liquids, tablets and capsules

Addressable Segments

• Specialty products, branded generics, complex generics, pure generics & APIs



### Thank You!

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