## Sun Pharmaceutical Industries Limited

Regd Office: Sun Pharma Advanced Research Centre, Akota Road, Akota,VadodaraCorporate Office : Acme Plaza, Andheri-Kurla Road, Andheri (E), Mumbai - 4000

## Unaudited Financial Results combined with SPI for the Quarter ended 31st Decemk

|  | Quarter ended |  | Growth | 9 |
| :---: | :---: | :---: | :---: | :---: |
|  | 31.12.03 | 31.12.02 | $\begin{gathered} \% \\ \text { QoQ } \\ \hline \end{gathered}$ | 31.1 |
| Total Income | 2594.4 | 2211.0 | 17.3 | 7 |
| Sales | 2560.8 | 2179.0 | 17.5 | 7 |
| Domestic | 1937.0 | 1802.7 | 7.4 | 5 |
| Exports | 623.8 | 376.3 | 65.8 | 1 |
| Share of Income From Firm | 0.0 | 0.0 |  |  |
| Other Income | 25.4 | 9.7 |  |  |
| Net Interest Income | 8.2 | 22.3 |  |  |
| Total Expenditure | 1768.4 | 1544.3 | 14.5 | 5 |
| (Increase)/Decrease in Stock in Trade | 57.4 | (96.8) |  |  |
| Material Cost | 796.6 | 888.8 |  | 2 |
| Staff Cost | 143.7 | 101.2 |  |  |
| Indirect Taxes | 293.4 | 283.6 |  |  |
| Research \& Development | 98.6 | 68.3 |  |  |
| Other Expenditure | 378.7 | 299.2 |  | 1 |
| Profit Before Depreciation and Tax | 826.0 | 666.7 | 23.9 | 2 |
| Depreciation / Amortisation | 63.3 | 53.8 |  |  |
| Profit Before Tax | 762.7 | 612.9 |  | 2 |
| Provision for Tax | 33.0 | 39.3 |  |  |
| Deferred Tax | 11.5 | 15.0 |  |  |
| Profit After Tax | 718.2 | 558.6 | 28.6 | 1 |
| Share of Minority Partner | 13.6 | 0.0 |  |  |
| Net Profit | 704.6 | 558.6 | 26.1 | 1 |
| Paid-up Share Capital |  |  |  |  |
| Equity Shares - Face Value Rs. 5 | 463.8 | 467.9 |  |  |
| Preference Shares - Face Value Re. 1 | 155.5 | 187.2 |  |  |
| Equity Share Suspense | 0.0 | 0.0 |  |  |
| Reserves excluding Revaluation Reserve | - | - |  |  |
| Weighted Average no. of Equity Shares of Rs. 5 | 0 | 93588616 |  |  |
| Earning Per Share Rs. (Basic and Diluted) | 0.0 | 6.0 |  |  |

## Aggregate of Non-Promoters' Shareholding

No. of Equity Shares of Rs. 5 each
258끈
Percentage of Shareholding

Notes:

1. The above numbers combined with SPI, are furnished for information and better comparison.
2. Sales for the quarter, includes inter-unit sales of bulk drugs for manufacturing formulations Rs. 142.9 million and

Mumbai, 28th January 2004

| Total Sales | 2560.8 | 2179.0 | 17.5 | 7 |
| :---: | :---: | :---: | :---: | :---: |
| Domestic | 1937.0 | 1802.7 | 7.4 | 5 |
| Formulation | 1537.8 | 1425.7 | 7.9 | 4. |
| Bulk | 391.4 | 373.5 | 4.8 | 1 |
| Others | 7.8 | 3.5 |  |  |
| Exports | 623.8 | 376.3 | 65.8 | 1 |
| Formulation | 157.3 | 109.7 | 43.4 |  |
| Bulk | 463.0 | 265.6 | 74.3 | 1 |
| Others | 3.5 | 1.0 |  |  |
| Business wise Break up of Sales | 2560.8 | 2179.0 | 17.5 | 7 |
| Formulations | 1695.1 | 1535.4 | 10.4 | 4 |
| Bulk | 854.4 | 639.1 | 33.7 | 2 |
| Others | 11.3 | 4.5 | 151.1 |  |
| Net Interest Income | 8.2 | 22.3 | -63.2 |  |
| Gross Interest Income | 18.2 | 25.0 | -27.2 |  |
| Gross Interest Expenses | 10.0 | 2.7 | 270.4 |  |
| R\&D Expenditure as \% of Sales | 8.5\% | 4.4\% |  | 1 |
| Total R\&D Expenditure | 217.6 | 95.4 | 128.1 |  |
| Capital | 119.0 | 27.1 | 339.1 |  |
| Revenue | 98.6 | 68.3 | 44.4 |  |

