

## Co-creating a Responsible Future (continued)



### Financial Performance<sup>14</sup>

While we continue to expand our global business, we are committed to optimising efficiency, cash flows, and cost structure in order to provide long-term value to all our stakeholders. To provide protracted benefit to all our stakeholders, we are constantly improving our core capabilities so that we can supply value-added products to communities around us and the geographies that we operate in. We prioritise the health of our patients and aspire to boost the global healthcare system by establishing a robust portfolio of innovative and affordable pharmaceutical products.

## Sun Pharma's Growth Strategy



### Create Sustainable Revenue Streams

- Enhance share of specialty business globally
- Achieve differentiation by focusing on technically complex products
- Focus on key markets – achieve critical mass
- Focus on speed to market
- Ensure sustained compliance with global regulatory standards
- Remain committed to governance, community upliftment, access to affordable healthcare & environment conservation



### Balance Profitability and Investments for the Future

- Increasing contribution of specialty and complex products
- Direct future investments towards specialty and differentiated products



### Cost Leadership

- Optimise operational efficiency and cost effectiveness
- Focus on vertically integrated operations



### Business Development

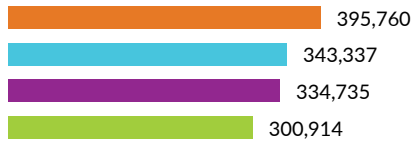
- Use acquisitions to bridge critical capability gaps
- Focus on access to products, technology, and market presence
- Ensure acquisitions yield a targeted return on investment
- Focus on payback timelines

<sup>14</sup>GRI 201-1, GRI 102-7



## Revenue (₹ in Mn)

395,760



## Operating costs (₹ in Mn)

209,559



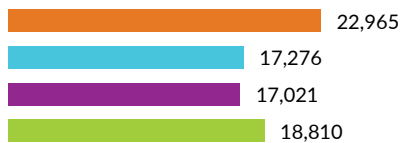
## Employee wages and benefits (₹ in Mn)

73,008



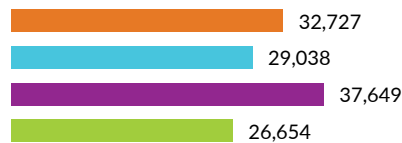
## Payments to providers of capital (₹ in Mn)

22,965



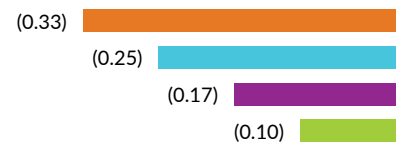
## Profit for the year (₹ in Mn)

32,727



## Net debt to equity ratio

(0.33)



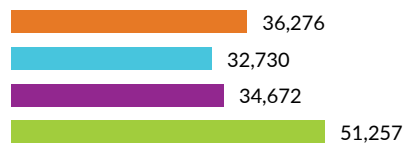
## Total assets (₹ in Mn)

697,999



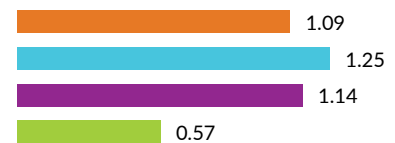
## Total investments (₹ in Mn)

36,276



## Dividend yield (%)

1.09



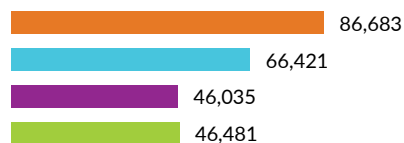
## Economic value distributed (₹ in Mn)

309,077



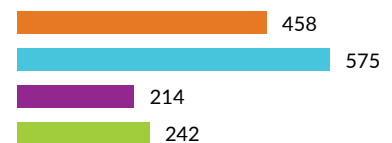
## Economic value retained (₹ in Mn)

86,683



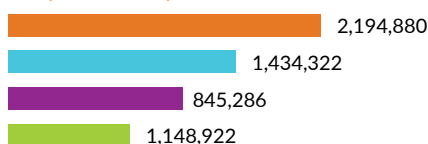
## Community investments (₹ in Mn)

458



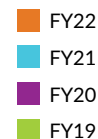
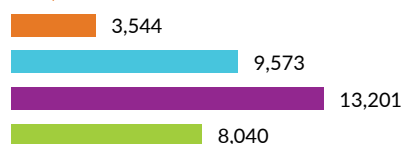
## Market capitalisation\* (₹ in Mn)

2,194,880



## Payments to governments (current income tax) (₹ in Mn)

3,544



\*As of March 31, 2022